

## Appendix C

### **BUSINESS SERVICES RESOURCE DIRECTORY PORTLAND-VANCOUVER MSA**

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Growing Local Economies

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## GENERAL SMALL BUSINESS RESOURCES

### Small Business Development Center (SBDC)

Portland: 2025 Lloyd Center Mall • Portland, OR 97232 • (503) 978-5080

Clackamas: 7736 SE Harmony Road, OIT Building-Room 172, Milwaukie, OR 97222, (503) 656-4447

Gresham: 323 NE Roberts Avenue (inside the PGE Building), Gresham, OR 97030 , (503) 491-7658

**Website:** [www.bizcenter.org](http://www.bizcenter.org)

**Profile:** with 24 offices around the state, the SBDC offers counseling, training, information and technical assistance in all aspects of small business management through its local offices and website.

**Services offered:** one-on-one counseling, workshops/seminars, training classes, business resource library, online databases

**Target:** small businesses in all stages

**Industries:** all

**Areas of focus:** concept feasibility, business plans, finances, marketing/sales, administration, problem solving

**Region served:** State of Oregon

**Program contact:** see local SBDC office

**Strategic partners/alliances:** funded by the SBA, OECD, and community colleges; Small Business Advisory Council (PDC), Food Innovation Center

**Candidate eligibility requirements:** must be resident of Oregon

**Cost:** no cost for counseling though many workshops and training classes require a fee

**To obtain services:** call or visit local SBDC office. Online database is free through the website.

**Other notes:**

### WSU Small Business Development Center (SBDC)

12000 NE 95th Street Suite 504 • Vancouver, WA 98682 • (360) 260-6372

**Website:** [www.columbian.com/Business/SBDC](http://www.columbian.com/Business/SBDC)

**Profile:** offers counseling, information and technical assistance in all aspects of small business management

**Target:** small businesses in all stages

**Industries:** all

**Services offered:** one-on-one counseling, referrals, research

**Area of focus:** business basics, business planning, concept feasibility, finances, marketing/sales, problem solving

**Region served:** Clark County

**Program contact:** Janet Harte

**Strategic partners/alliances:** SBA, SCORE

**Candidate eligibility requirements:** none

**Cost:** none

**To obtain services:** call the SBDC office

**Other notes:**

### SBDC Training (Clark College Dept. of Corporate Education)

Clark College Corporate Education • 1800 E. McLoughlin Blvd., MS 6 • Vancouver, WA 98663 • (360) 992-2356

**Website:** [http://web.clark.edu/conted/professional\\_dev/index.html](http://web.clark.edu/conted/professional_dev/index.html)

**Profile:** provides business advice, training, and research services to business owners or prospective owners. Clark College provides classes, seminars and workshops to assist small business owners with skills to maintain or expand a successful business, among them QuickBooks and writing a marketing plan.

**Target:** business owners in all stages

**Industries:** all

**Services offered:** workshops/seminars, training classes, certification

**Area of focus:** business planning, finances, business basics, administration, marketing/sales

**Region served:** Clark County

**Program contact:** Todd Oldham, Director of Corporate Education  
**Strategic partners/alliances:** SBA, Washington State University, Clark College  
**Candidate eligibility requirements:** none  
**Cost:** varies depending on class  
**To obtain services:** contact Clark College to receive a class catalog or visit website for class list  
**Other notes:**

#### **SCORE (Counselors to America's Small Business)**

ODS Tower 601 SW Second Avenue Suite 950 • Portland, OR 97204 • (503) 326-3441

**Website:** [www.scorepdx.org/](http://www.scorepdx.org/)

**Profile:** all volunteer organization of retired and working professionals that provides free business counseling and advice, email counseling, and workshops through local chapter offices

**Target:** small businesses in all stages

**Industries:** all

**Services offered:** one-on-one counseling, workshops/seminars, referrals, business resource library, mentoring

**Area of focus:** concept feasibility, business planning, business basics, loans/financing, problem solving, marketing/sales

**Region served:** state of Oregon

**Program contact:** no central contact – call office for more information

**Strategic partners/alliances:** SBA

**Candidate eligibility requirements:** none

**Cost:** all services are free, workshops require a small fee

**To obtain services:** call or visit the SCORE office

**Other notes:**

#### **SCORE (Counselors to America's Small Business)**

1704 1/2 Main Street • Vancouver, WA 98660 • (360) 699-1079

**Website:** [www.scorevancouver.org/](http://www.scorevancouver.org/)

**Profile:** all volunteer organization of retired and working professionals that provides free business counseling and advice, email counseling, and workshops through local chapter offices

**Target:** small businesses in all stages

**Industries:** all

**Services offered:** one-on-one counseling, seminars, referrals, mentoring, business resource library

**Area of focus:** concept feasibility, business planning, business basics, finances, loans/financing, marketing/sales, problem solving

**Region served:** Southwest Washington

**Program contact:** no central contact – call office for more information

**Strategic partners/alliances:** SBA

**Candidate eligibility requirements:** none

**Cost:** all services are free, workshops require a fee (\$79 each)

**To obtain services:** call or visit the SCORE office

**Other notes:**

#### **Small Business Administration (SBA)**

601 SW Second Avenue, Suite 950 • Portland, OR 97204 • (503) 326-2682

**Website:** [www.sba.gov](http://www.sba.gov)

**Profile:** independent agency of the federal government created to aid and protect small business concerns

**Target:** small businesses in all stages

**Industries:** all

**Services offered:** loans/financing, online databases, online courses

**Areas of focus:** business basics, business planning, finances, government contracts, international trade, loans/funding, marketing/sales

**Region served:** Total U.S.

**Program contact:** Harry DeWolf, District Manager for Oregon and SW Washington

**Strategic partners/alliances:** SBDCs, SCORE, Small Business Advisory Council (PDC), Child Care Development Services, PSU Business Outreach Program, Energy Trust of Oregon, Oregon Microenterprise Network, Women Entrepreneurs of Oregon

**Candidate eligibility requirements:** must be a U.S. resident

**Cost:** none

**To obtain services:** call or visit the local SBA office

**Other notes:**

### **Oregon Clusters (Oregon Business Council)**

1100 SW 6th Suite 1608 • Portland, OR 97204 • (503) 595-7604

**Website:** [www.oregonclusters.org](http://www.oregonclusters.org)

**Profile:** association developed to identify and promote the development of industry clusters in Oregon

**Target:** high growth, revenue over \$1 million and growing/expanding businesses

**Industries:** 19 established cluster groups (see list on website)

**Services offered:** networking opportunities, peer-to-peer counseling, referrals

**Area of focus:** industry clusters

**Region served:** State of Oregon

**Program contact:** Carina Christenson

**Strategic partners/alliances:** a joint effort of the Oregon Business Plan and OECDD

**Candidate eligibility requirements:** none

**Cost:** none

**To obtain services:** call Carina Christenson or visit website

**Other notes:** meets 2-3 times per year

### **Metro Regional Center**

600 NE Grand Ave. • Portland, OR 97232 • (503) 797-1700

**Website:** [www.metro-region.org](http://www.metro-region.org)

**Profile:** directly-elected regional government serving Clackamas, Multnomah and Washington counties focused on urban planning and development and transportation issues. The Data Resource Center develops maps (population, demographics) to aid in business and economic development.

**Target:** all businesses

**Industries:** all

**Services offered:** online databases (GIS data), GIS mapping, site selection assistance, land use planning, transportation planning and logistics

**Area of focus:** land use, sustainable business practices, transportation

**Region served:** Clackamas, Multnomah and Washington counties

**Program contact:** Data Resource Center, (503) 797-1742 or [drc@metro-region.org](mailto:drc@metro-region.org)

**Strategic partners/alliances:** Oregon Association of Minority Entrepreneurs, Association of Regional Economic Development Partners

**Candidate eligibility requirements:** none

**Cost:** customized maps created at \$85/hr.

**To obtain services:** call the Data Resource Center at (503) 797-1742 or visit the retail store at the Metro office

**Other notes:**

### **ONABEN A Native American Business Network**

PO Box 231116 • Tigard, OR 97281 • (503) 968-1500

**Website:** [www.onaben.org](http://www.onaben.org)

**Profile:** association dedicated to helping Native Americans to own and operate a successful business by providing business programs, training and services.

**Target:** all small businesses (established and startups) by Native Americans

**Industries:** all

**Services offered:** one-on-one counseling, workshops/seminars, training classes, networking opportunities

**Areas of focus:** concept feasibility, business planning, marketing/sales, government contracts/procurement

**Region served:** State of Oregon

**Program contact:** Kristi Burns at [kristi@onaben.org](mailto:kristi@onaben.org)

**Strategic partners/alliances:**

**Candidate eligibility requirements:** must be Native American (no tribal affiliation required)

**Cost:** ranges from \$50-\$200 for workshops and training

**To obtain services:** contact local ONABEN office – see website for locations

**Other notes:**

### **Port of Portland**

121 NW Everett St. • Portland, OR 97209 • (503) 944-7000

**Website:** [www.flypdx.com/POP\\_home.aspx](http://www.flypdx.com/POP_home.aspx)

**Profile:** offers a Small Business Development Program intended to increase local small business participation in Port projects and grow relationships with local small businesses.

**Target:** primarily minority or women-owned businesses

**Industries:** all

**Services offered:** mentoring, government contracts

**Area of focus:** transportation, government contracts/procurement (specifically Port contracts)

**Region served:** State of Oregon

**Program contact:** Rhonnda Edmiston, (503) 944-7587

**Strategic partners/alliances:** Oregon Dept. of Transportation, Airport Minority Advisory Council

**Candidate eligibility requirements:** must be certified through the federal government as a Disadvantaged Business Enterprise to qualify

**Cost:** none

**To obtain services:** contact Rhonnda Edmiston

**Other notes:**

### **Oregon Prospector**

775 Summer Street NE, Suite 200 • Salem, Oregon 97301 • (503) 986-0156

**Website:** [www.oregonprospector.com](http://www.oregonprospector.com)

**Profile:** Oregon's official website for site selection consultants and businesses interested in relocating or expanding a business in Oregon.

**Target:** startups to established businesses

**Industries:** all

**Services offered:** online databases, GIS mapping, site selection assistance

**Areas of focus:** business attraction/recruitment, business retention/expansion

**Region served:** State of Oregon

**Program contact:** [admin@oeda.org](mailto:admin@oeda.org)

**Strategic partners/alliances:** OECDD, PGE, NW Natural, Avista Utilities, Pacific Power

**Candidate eligibility requirements:** none

**Cost:** none

**To obtain services:** visit website

**Other notes:**

### **City of Beaverton Economic Gardening Program**

P.O. Box 4755 • Beaverton, OR 97076 • (503) 526-2512

**Website:** [www.businessbeaverton.com/content/businessServices/business-services-expansion-retention.php](http://www.businessbeaverton.com/content/businessServices/business-services-expansion-retention.php)

**Profile:** a program created to help grow local businesses by giving them access to high-quality market research and demographic databases that will improve their decision making

**Target:** established, growing/expanding and high growth potential businesses

**Industries:** all

**Services offered:** GIS mapping, online databases, site selection assistance, research/competitive intelligence, one-on-one counseling, referrals

**Areas of focus:** business retention/expansion, marketing/sales, regulations/compliance, problem solving

**Region served:** Beaverton city limits

**Program contact:** Junichi Shibatani, City of Beaverton Business Resource Team

or Evelyn Orr, Beaverton Area Chamber of Commerce

**Strategic partners/alliances:** City of Beaverton Economic Development, Beaverton Area Chamber of Commerce

**Candidate eligibility requirements:** businesses located within Beaverton city limits or considering a move to the area. Must be in business for 2 years and breaking even or profitable

**Cost:** none

**To obtain services:** call or email Junichi Shibatani at [jshibatani@ci.beaverton.or.us](mailto:jshibatani@ci.beaverton.or.us) or Evelyn Orr at [evelyn@beaverton.org](mailto:evelyn@beaverton.org)

**Other notes:**

### **Oregon Entrepreneurs Network (OEN)**

309 SW Sixth Ave., Suite 212 • Portland, OR 97204 • (503) 222-2270

**Website:** [www.oen.org](http://www.oen.org)

**Profile:** organization dedicated to assisting emerging growth-oriented companies across Oregon and the Pacific Northwest, connecting companies to expertise and other resources they need to grow their business.

**Target:** concept phase, startups, high growth potential

**Industries:** all

**Services offered:** workshops/seminars, one-on-one counseling, peer-to-peer counseling, business resource library (online)

**Areas of focus:** concept feasibility, business planning, venture capital/funding, finances, networking, problem solving

**Region served:** State of Oregon and SW Washington

**Program contact:** Linda Weston, Executive Director

**Strategic partners/alliances:** University of Portland Center for Entrepreneurship, PSU Business Outreach Program

**Candidate eligibility requirements:** none – membership not required to receive services

**Cost:** varies depending on training or event

**To obtain services:** see website to register for events or call OEN office

**Other notes:**

### **Multnomah County Library (Business Library)**

801 S.W. 10th Avenue • Portland, OR 97205 • (503) 988-5123

**Website:** [www.multcolib.org/business/](http://www.multcolib.org/business/)

**Profile:** largest public library in the state of Oregon

**Target:** all businesses

**Industries:** all

**Services offered:** business resource library, online databases (accessible via internet)

**Areas of focus:** business-related information, non-profit information and library services

**Region served:** State of Oregon and SW Washington

**Program contact:** questions: reference desk, community outreach: Abigail Elder.

**Strategic partners/alliances:**

**Candidate eligibility requirements:** free library cards are available to residents of Multnomah, Clackamas, Washington or Hood River counties in Oregon and Clark, Skamania and Klickitat counties in Washington

**Cost:** library cards are \$70 for non-residents

**To obtain services:** must obtain a library card by appearing in person and showing photo ID

**Other notes:**

### **Fort Vancouver Regional Library**

1007 E. Mill Plain Blvd. • Vancouver, WA 98663 • (360) 695-1561

**Website:** [www.fvrl.org](http://www.fvrl.org)

**Profile:** largest public library in Southwest Washington, serving as the central hub for 13 branch libraries.

**Target:** all businesses in all stages, non-profits

**Industries:** all

**Services offered:** online databases, business resource library

**Area of focus:** business-related information, non-profit information and library services  
**Region served:** Clark, Skamania and Klickitat counties, City of Woodland, Yale Precinct  
**Program contact:** questions: Reference Desk  
**Strategic partners/alliances:**  
**Candidate eligibility requirements:** must live in service area  
**Cost:** none  
**To obtain services:** must obtain a library card to access databases  
**Other notes:** houses the Non-Profit Resource Center providing online access to the Foundation Center

**Portland Ambassadors** (Portland Development Commission)  
222 NW 5th Avenue • Portland, OR 97209 • 503-823-0271  
**Website:** [www.pdc.us/bus\\_serv/business\\_support/ambassadors.asp](http://www.pdc.us/bus_serv/business_support/ambassadors.asp)  
**Profile:** private business executives dedicated to regional business development, with a focus on recruiting business in the area and promoting the region as a desirable business location.  
**Target:** established businesses, revenues over \$1 million  
**Industries:** all  
**Services offered:** workshops/seminars, networking opportunities, referrals  
**Areas of focus:** networking, business recruitment/attraction, business retention/expansion  
**Region served:** Portland Metro area  
**Program contact:** Anne Mangan, (503) 823-2594 or Kate Staples (503) 823-9077  
**Strategic partners/alliances:** Portland Development Commission, Association of Regional Economic Development Partners  
**Candidate eligibility requirements:** principal of a business in the Portland Metro area  
**Cost:** \$500-\$5000 for membership  
**To obtain services:** must become a member  
**Other notes:**

**Portland Development Commission**  
222 NW Fifth Ave • Portland, OR 97209 • (503) 823-3200  
**Website:** [www.pdc.us](http://www.pdc.us)  
**Profile:** offers direct and indirect assistance to businesses looking to expand or locate in the Portland area, including business loans or assistance in locating the right site for a business expansion or relocation. Also provides small business loan programs and local incentives for locating businesses and jobs in target areas. PDC programs include: Ambassador Program, Small Business Advisory Council, Business Location Services and the Data Center.  
**Target:** startups to established businesses  
**Industries:** all  
**Services offered:** loans/financing, storefront improvement, online databases (state/community information in Data Center), GIS mapping  
**Area of focus:** business attraction/recruitment, business retention/expansion, loans/funding, site selection assistance, regulations/compliance, referrals  
**Region served:** Portland Metro area  
**Program contact:** Melanie Rund, Business Services  
**Strategic partners/alliances:** Association of Regional Economic Development Partners, OECD, Portland Business Alliance, Portland Ambassadors, City of Portland Office of Sustainable Development, Zero Waste Alliance, OMEP, Lewis & Clark Law School Small Business Legal Clinic, Housing Development Center, Small Business Advisory Council, PSU Business Outreach Program  
**Candidate eligibility requirements:** have a business located in the Portland Metro area or considering relocation to the Portland Metro area  
**Cost:** none  
**To obtain services:** see website for more details about specific programs and contact information  
**Other notes:**

**Oregon Economic and Community Development Dept. (OECD)**  
775 Summer St. NE, Suite 200 • Salem, OR 97301 • (503) 986-0123  
**Website:** <http://econ.oregon.gov>

**Profile:** state agency that directs state and federal government loan and grant funds to various programs to create new jobs and grow businesses.

**Target:** associations that support business development and expansion

**Industries:** all

**Services offered:** loans/funding, demographics/workforce/economic data (website)

**Areas of focus:** business attraction/recruitment, business retention/expansion, loans/financing for business development programs

**Region served:** State of Oregon

**Program contact:** Business and Trade division-see reps for each county on website

**Strategic partners/alliances:** Portland Development Commission, Open Technology Business Center (OTBC), Oregon Clusters, OMEP, Oregon Government Contract Assistance Program, Small Business Advisory Council (PDC), Oregon Prospector, Oregon Microenterprise Network

**Candidate eligibility requirements:** not applicable

**Cost:** not applicable

**To obtain services:** see website for economic data; funds distributed through other organizations

**Other notes:**

### **The Oregon Economic & Community Development Department (OECD) Portland Office**

121 W Salmon, Suite 205 • Portland, OR 97204 • (503) 229-5625

**Website:** none

**Profile:** one of 12 business development offices in regional offices across the state that works closely with companies in locating, relocating or expanding in Oregon. This assistance can require funding and financial incentives to businesses considering Oregon for expansion or relocation. Has business finance and international trade sections.

**Target:** traded sector companies and industry clusters

**Industries:** all

**Services offered:** loans/financing, financial incentives

**Area of focus:**

**Region served:** Portland Metro area

**Program contact:** Business Development, (503) 681-6430; Business Finance, (503) 986-0172

**Strategic partners/alliances:** Portland Development Commission, Open Technology Business Center (OTBC), Oregon Clusters, OMEP, Oregon Government Contract Assistance Program, Small Business Advisory Council (PDC), Oregon Prospector, Oregon Microenterprise Network, Multnomah/Washington Regional Investment Board

**Candidate eligibility requirements:** call for information

**Cost:** none

**To obtain services:** call for information

**Other notes:**

### **Oregon Labor Market Information System (OLMIS)**

875 Union St. NE • Salem, OR 97311 • 877-517-5627

**Website:** [www.qualityinfo.org](http://www.qualityinfo.org)

**Profile:** website providing economic, demographic, and workforce information on Oregon communities. Website allows users to customize reports to provide a variety of data by locale or region.

**Target:** all businesses in all phases

**Industries:** all

**Services offered:** demographics/workforce/economic data, online databases

**Area of focus:** workforce development

**Region served:** State of Oregon

**Program contact:** see website for the contact that meets your needs

**Strategic partners/alliances:** Oregon Employment Department

**Candidate eligibility requirements:** must attend one meeting prior to applying for membership

**Cost:** none

**To obtain services:** see website for free access to database

**Other notes:**

**Business Referral Network**

255 Capitol Street, N.E. Suite 151 • Salem, OR 97310 • (503) 986-2200

**Website:** [www.filinginoregon.com](http://www.filinginoregon.com)

**Profile:** website providing general information on starting and operating a business in Oregon.

**Target:** concept phase or early startup businesses

**Industries:** all

**Services offered:** online databases

**Area of focus:** regulations/compliance, licensing, business basics, business planning

**Region served:** State of Oregon

**Program contact:** no specific contact

**Strategic partners/alliances:** Oregon Secretary of State

**Candidate eligibility requirements:** not applicable

**Cost:** none

**To obtain services:** visit website

**Other notes:**

**Portland General Electric**

121 SW Salmon Street • Portland, OR 97204 • (503) 464-7694

**Website:** [www.portlandgeneral.com/economic\\_development/](http://www.portlandgeneral.com/economic_development/)

**Profile:** Portland's local electric utility. PGE's economic development department works with state, local and economic development agencies to assist businesses moving into the area

**Target:** established businesses, growing/expanding businesses

**Industries:** all

**Services offered:** one-on-one counseling, referrals

**Areas of focus:** business attraction/recruitment, business retention/expansion, operations issues, problem solving

**Region served:** most of Multnomah, Clackamas, Washington, Columbia and Yamhill counties

**Program contact:** Charlie Allcock

**Strategic partners/alliances:** Association of Regional Economic Development Partners, Oregon Prospector

**Candidate eligibility requirements:** established business considering a move to PGE service area

**Cost:** none

**To obtain services:** contact Charlie Allcock

**Other notes:**

**Oregon Government Contract Assistance Program**

PO Box 1364 • Lake Oswego, OR 97035 • (503) 635-3921

**Website:** [www.gcap.org](http://www.gcap.org)

**Profile:** established by Congress to assist private sector businesses in marketing goods and services to the Department of Defense

**Target:** established businesses

**Industries:** all

**Services offered:** one-on-one counseling

**Areas of focus:** government contracts/procurement

**Region served:** State of Oregon

**Program contact:** no central contact

**Strategic partners/alliances:** sponsored by the Oregon Economic Initiatives, the Defense Logistics Agency, the OECD, and the Oregon Dept. of Transportation.

**Candidate eligibility requirements:** see website "getting started" for more information

**Cost:** none

**To obtain services:** call the GCAP office for more information

**Other notes:**

### **Yamhill County Geographic Information Systems (YCWebMaps)**

535 NE 5th St • McMinnville, OR 97128 • (503) 434-7505

**Website:** [www.co.yamhill.or.us/GIS/GIS.asp](http://www.co.yamhill.or.us/GIS/GIS.asp)

**Profile:** YCWebmaps was developed to provide access to interactive digital maps that allow website visitors to explore Yamhill County, Oregon with simple controls for viewing.

**Target:** all businesses

**Industries:** all

**Services offered:** GIS mapping

**Areas of focus:** site selection, regulations/compliance

**Region served:** Yamhill County

**Program contact:** none

**Strategic partners/alliances:** none

**Candidate eligibility requirements:** none

**Cost:** none

**To obtain services:** visit website

**Other notes:**

### **WOMEN AND MINORITIES**

#### **Office of Minority, Women and Emerging Small Business (OM/W/ESB)**

350 Winter St. NE; Rm. 200 • Salem, OR 97301 • (503) 947-7976

**Website:** <http://egov.oregon.gov/DCBS/OMWESB/>

**Profile:** OMWESB is the sole certification authority in Oregon for targeted government contracts for disadvantaged, minority-and woman-owned businesses, and emerging small businesses.

**Target:** established businesses

**Industries:** all

**Services offered:** training classes

**Areas of focus:** minority business certification

**Region served:** State of Oregon

**Program contact:** Raleigh Lewis, Manager

**Strategic partners/alliances:**

**Candidate eligibility requirements:** business must be owned by women or minorities or the disadvantaged, OR be an established businesses with less than 29 employees (race/gender neutral)

**Cost:** none

**To obtain services:** see website to register for training and/or obtain application for certification

**Other notes:**

#### **Minority Business Development Administration (MBDA)**

San Francisco Regional Office: 221 Main Street Room 1280 • San Francisco, CA 94105 • (415) 744-3001

**Website:** [www.mbda.gov](http://www.mbda.gov)

**Profile:** federal agency created to foster the establishment and growth of minority-owned businesses in America.

**Target:** concept phase to established business

**Industries:** all

**Services offered:** one-on-one counseling, workshops/seminars, referrals, training classes, business resource library

**Areas of focus:** concept feasibility, business planning, finances, business basics, minority business certification, loans/funding, problem solving, marketing/sales, government contracts/procurement

**Region served:** San Francisco office serves Washington, Oregon, Idaho, California

**Program contact:** Linda Marie Marmolejo, Regional Director

**Strategic partners/alliances:** U.S. Dept. of Commerce provides funding

**Candidate eligibility requirements:**

**Cost:** varies depending on program

**To obtain services:** call the office or register for classes online

**Other notes:**

### **Minority Business Opportunity Committee**

3527 NE 15th Ave., PMB 202 • Portland, OR 97212 • (503) 802-8533

**Website:** [www.bdiweb.org/](http://www.bdiweb.org/)

**Profile:** partnership of private sector, federal, state, local and regional governments in Oregon and southwest Washington that strives to enhance opportunities for small minority-owned businesses to earn contracts on public and private sector projects.

**Target:** minority, women-owned and emerging small business community, as well as people working on diversity issues

**Industries:** all

**Services offered:** training classes (capacity building, especially construction businesses)

**Areas of focus:** government contracts/procurement, public policy, minority business development, sustainable business practices

**Region served:** State of Oregon and Southwest Washington

**Program contact:** Cinna'Mon Williams

**Strategic partners/alliances:** all local minority chambers, Portland Business Alliance

**Candidate eligibility requirements:** none

**Cost:** none

**To obtain services:** check website for training opportunities and registration instructions

**Other notes:** has been in existence for 27 years; all members of committee are volunteers who work in the public and private sectors. Plans the local celebration of Minority Enterprise Development Week—awards ceremony, luncheon, trade show (October 1, 2008)

### **Women Entrepreneurs of Oregon**

PMB 119 - 3 Monroe Parkway, Ste. P • Lake Oswego, OR 97035 • no phone/contact by email only,

[info@oregonweo.org](mailto:info@oregonweo.org)

**Website:** <http://www.oregonweo.org/>

**Profile:** organization offering tools for success for women in business by offering education, networking, and mentoring opportunities.

**Target:** all established businesses

**Industries:** all

**Services offered:** workshops/seminars, networking opportunities, referrals

**Area of focus:** networking, marketing/sales, business basics

**Region served:** state of Oregon

**Program contact:** Shana Larsen, President

**Strategic partners/alliances:** SBA

**Candidate eligibility requirements:** must attend one meeting prior to applying for membership

**Cost:** \$99 annual membership

**To obtain services:** see website for list of events and contact information

**Other notes:**

### **Women Entrepreneurs Organization (Washington)**

PO Box 821144 • Vancouver, WA 98682 • contact through website

**Website:** [www.weowa.org](http://www.weowa.org)

**Profile:** offers tools for success for women in business through education, networking, and mentoring opportunities.

**Target:** all established businesses

**Industries:** all

**Services offered:** networking opportunities, referrals

**Area of focus:** networking, marketing/sales

**Region served:** Southwest Washington

**Program contact:** Ramona Lupo, President

**Strategic partners/alliances:** Greater Vancouver Chamber of Commerce

**Candidate eligibility requirements:** see website for possible member classification groups  
**Cost:** \$78 annual membership  
**To obtain services:** see website for list of events and contact information  
**Other notes:**

## **MICROENTERPRISE PROGRAMS**

### **Oregon Association of Minority Entrepreneurs**

4134 N. Vancouver Ave • Portland, OR 97217 • (503) 249-7744

**Website:** [www.oame.org](http://www.oame.org)

**Profile:** Oregon chapter of a national organization to promote entrepreneurship among minorities

**Target:** ethnic minorities with small businesses in concept, startup or growing/expanding stages

**Industries:** all

**Services offered:** one-on-one counseling, mentoring, workshops/seminars, business resource library, discounted office facilities, administrative/office services, loans/financing, networking opportunities

**Areas of focus:** business basics, finances, government contracts/procurement, marketing/sales, administration

**Region served:** State of Oregon and SW Washington

**Program contact:** Samuel Brooks, Chairman

**Strategic partners/alliances:** Metro Regional Center, PSU Business Outreach Program

**Candidate eligibility requirements:** must be member of OAME

**Cost:** \$150- \$400 based on business size

**To obtain services:** call OAME office for more information

**Other notes:**

### **Portland State University (PSU) Business Outreach Program**

615 SW Harrison • Portland, OR 97201 • (503) 725-3705

**Website:** [www.sba.pdx.edu/outreach/index.html](http://www.sba.pdx.edu/outreach/index.html)

**Profile:** provides business consulting services to low to moderate income businesses, primarily minority and women-owned business owners and micro-entrepreneurs in inner North and NE Portland. Services are provided by local business consultants and PSU Business students.

**Target:** small businesses in the concept phase, startups, established and growing/expanding businesses; some focus on low-income minorities and women.

**Industries:** all

**Services offered:** one-on-one counseling, peer-to-peer counseling, mentoring, business resource library, online databases

**Area of focus:** business planning, concept feasibility, research/competitive intelligence, marketing/sales, problem solving, finances, legal

**Region served:** Portland Metro area

**Program contact:** Gary Brown, Director, (503) 725-3705, [garyb@sba.pdx.edu](mailto:garyb@sba.pdx.edu)

**Strategic partners/alliances:** Small Business Association, Mercy Corps Northwest, Portland Development Commission, Oregon Microenterprise Network, SBDC, Oregon Association of Minority Entrepreneurs, Cascadia Revolving Fund, Hispanic Chamber of Commerce, African-American Chamber of Commerce, Oregon Entrepreneurs Network

**Candidate eligibility requirements:** business may have up to ten employees and revenues of \$50,000 to \$1,000,000

**Cost:** varies based on business income

**To obtain services:** Contact Gary Brown

**Other notes:**

### **Mercy Corps Northwest**

2069 NE Hoyt St. • Portland, OR 97232 • (503) 236-1580 x206

**Website:** [www.mercycorpsnw.org](http://www.mercycorpsnw.org)

**Profile:** assists low-income individuals to increase their economic self-sufficiency through micro-enterprise development and self-employment  
**Target:** low-income/minority entrepreneurs in startups and established businesses  
**Industries:** all  
**Services offered:** training classes, workshops/seminars, one-on-one counseling, mentoring, loans/financing  
**Areas of focus:** business basics, loans/financing  
**Region served:** Multnomah, Washington, Clackamas, Columbia, and Yamhill counties in Oregon and Clark County in Washington  
**Program contact:** John Haines, Exec. Director, John Haines, Asst. Director  
**Strategic partners/alliances:** Mercy Corps, PSU Business Outreach Program  
**Candidate eligibility requirements:** income must be 80% or less of U.S. median (see website for details)  
**Cost:** sliding scale based on need  
**To obtain services:** call for appointment  
**Other notes:**

### **Oregon Microenterprise Network (OMEN)**

1220 SW Morrison Suite 805 • Portland, OR 97205 • (503) 546-9913

**Website:** [www.oregon-microbiz.org](http://www.oregon-microbiz.org)

**Profile:** statewide association of microenterprise development programs and their supporters that provide training, lending and other enterprise opportunities to entrepreneurs with limited access to economic resources.

**Target:** organizations that support microenterprises

**Industries:** all

**Services offered:** no direct services to small businesses

**Areas of focus:** loans/financing

**Region served:** state of Oregon

**Program contact:** Valerie Plummer, Executive Director

**Strategic partners/alliances:** SBA, Corporation for Economic Development, OECD

**Candidate eligibility requirements:** businesses/organizations interested in supporting microenterprise

**Cost:** NA

**To obtain services:** NA

**Other notes:**

## **HIGH-TECH BUSINESS SUPPORT**

### **Oregon Nanoscience and Microtechnologies Institute (ONAMI)**

P.O. Box 2041 • Corvallis, OR 97339 • contact by mail or email through website

**Website:** [www.onami.us](http://www.onami.us)

**Profile:** ONAMI is focused on research and commercialization of nanoscience and microtechnologies to foster the creation of new products, companies and jobs in the Pacific Northwest.

**Target:** startup businesses, established businesses

**Industries:** High tech only

**Services offered:** lab facilities

**Areas of focus:** product development, problem solving, high-tech development

**Region served:** State of Oregon and Southwest Washington

**Program contact:**

**Strategic partners/alliances:** Oregon State University, Portland State University, University of Oregon, Pacific Northwest Natural Laboratories, federal/state and private businesses

**Candidate eligibility requirements:** contact for more detail

**Cost:** contact for more detail

**To obtain services:** contact ONAMI by email or mail

**Other notes:**

### **Open Technology Business Center (OTBC)**

15455 NW Greenbrier Pkwy., Ste 210 • Beaverton, OR 97006 • (971) 223-4660

**Website:** [www.opentechcenter.com](http://www.opentechcenter.com)

**Profile:** technology-oriented business incubator devoted to supporting the growth of technology startups in Oregon through individualized coaching programs and commercialization assistance.

**Target:** high growth potential only

**Industries:** Technology or a fit with Oregon's cluster technologies (Aerospace/Aviation, Biomedical Devices (non-lab), Cyber Security, Defense, Display Technologies, Nano-technology, Open Technology, Semiconductors, Software, Telecommunications)

**Services offered:** one-on-one counseling, mentoring, workshops/seminars, networking opportunities, discounted office facilities

**Areas of focus:** business planning, product development, venture capital/funding, problem solving, marketing/sales, high-tech development

**Region served:** State of Oregon

**Program contact:** Steve Morris, Executive Director

**Strategic partners/alliances:** City of Beaverton, OECDD

**Candidate eligibility requirements:** must have financial resources to support business for 6-12 months (prior to receiving outside funding) and a willingness to locate the business in Beaverton (a program sponsor). See website for more details.

**Cost:** varies depending on space requirements and other needs

**To obtain services:** must apply to be accepted in the program – application available on website

**Other notes:**

### **Portland State Business Accelerator (Portland State University)**

2828 SW Corbett Avenue, Suite 100 • Portland, OR 97201 • (503) 725-2312

**Website:** [www.psba.pdx.edu](http://www.psba.pdx.edu)

**Profile:** business incubator for technology-oriented startup companies

**Target:** startup companies

**Industries:** High-tech only

**Services offered:** discounted office space, workshops/seminars, networking opportunities, administrative/office services, lab facilities (available to those with development agreements with PSU faculty)

**Areas of focus:** high-tech development, business planning

**Region served:** Portland Metro area

**Program contact:** Carol Mason, Director

**Strategic partners/alliances:** Portland State University, Oregon Nanoscience and Microtechnologies Institute (ONAMI)

**Candidate eligibility requirements:** must apply for acceptance to program

**Cost:** varies – call for more information

**To obtain services:** call office for more information and application

**Other notes:**

### **University of Oregon Center for Advanced Materials Characterization (CAMCOR)**

1252 University of Oregon - 1371 E 13th St, Room 163 • Eugene, OR 97403 • (541) 346-4307

**Website:** [www.uoregon.edu/~chem/camcor.html](http://www.uoregon.edu/~chem/camcor.html)

**Profile:** full-service, comprehensive materials characterization center available to research institutions and private industry. The CAMCOR facilities houses capital-intensive equipment to provide enabling infrastructure for research in chemistry, nanoscience, materials science, bioscience, and optics.

**Target:** established businesses

**Industries:** technical sector

**Services offered:** lab facilities, training classes (on equipment usage)

**Areas of focus:** product development, high-tech development

**Region served:** State of Oregon

**Program contact:** Jeanne Basom, Administration

**Strategic partners/alliances:** Oregon Nanoscience and Microtechnologies Institute (ONAMI)

**Candidate eligibility requirements:** call for more information

**Cost:** varies based on needs

**To obtain services:** call for more information

**Other notes:**

## OTHER INDUSTRY SPECIFIC ORGANIZATIONS

### Food Innovation Center

1207 NW Naito Parkway • Portland, OR 97209 • (503) 872-6680

**Website:** <http://fic.oregonstate.edu/index.php>

**Profile:** one-stop resource for food producers, processors, marketers, and entrepreneurs. FIC offers a staff of technologists, engineers, economists and business professionals with real-world experience and technical skills to help food and agricultural enterprises.

**Target:** concept phase, startup, growing/expanding, high-growth potential businesses

**Industry:** food product development and manufacturing

**Services offered:** workshops/seminars, lab facilities, one-on-one counseling, regulatory assistance

**Areas of focus:** product development, marketing/sales, international trade

**Region served:** State of Oregon

**Program contact:** varies depending on information need. See website for more detail

**Strategic partners/alliances:** Oregon State University, Department of Agriculture, SBDCs

**Candidate eligibility requirements:** varies depending on services desired

**Cost:** varies depending on programs/services

**To obtain services:** contact the Program Leader that fits business need (see website/call for more info)

**Other notes:**

### Housing Development Center – Contractor Support Program

847 NE 19<sup>th</sup> Ave. • Portland, OR 97232 • (503) 335-3668

**Website:** [www.hdc1.org/contractor\\_support\\_program.html](http://www.hdc1.org/contractor_support_program.html)

**Profile:** assists construction firms owned by minorities, women and disadvantaged entrepreneurs by enhancing their expertise and building capacity.

**Target:** all construction businesses from startups to established firms owned by minorities, women or the disadvantaged

**Industries:** construction-related

**Services offered:** one-on-one counseling

**Areas of focus:** business basics, finances, administration, marketing/sales, minority business issues

**Region served:** Multnomah, Washington, Clackamas and Clark counties

**Program contact:** Nuradin Kariye, Program Manager at [nuradin@hdc1.org](mailto:nuradin@hdc1.org)

**Strategic partners/alliances:** City of Portland, Multnomah County, Tri-met, Portland Development Commission, Housing Authority of Portland

**Candidate eligibility requirements:** must complete a contractor assessment and complete a workplan

**Cost:** none

**To obtain services:** call office and indicate an interest in participating in the program

**Other notes:**

### Oregon Manufacturing Extension Partnership (OMEP)

20175 NW AmberGlen Court, Suite 100 • Portland, OR 97006 • (503) 725-2666

**Website:** [www.omep.org](http://www.omep.org)

**Profile:** team of manufacturing professionals who provide high level technical assistance

**Target:** startups, established businesses, growing/expanding businesses, high growth potential and revenue over \$1 million

**Industries:** manufacturing

**Services offered:** one-on-one counseling, workshops/seminars

**Areas of focus:** lean manufacturing

**Region served:** State of Oregon

**Program contact:** Mary Chalkiopolous, Program Director  
**Strategic partners/alliances:** OECDD, Oregon Institute of Technology, NW Food Processors of Oregon, Portland Development Commission, Oregon Gateway for Business and Education  
**Candidate eligibility requirements:**  
**Cost:** fee for services – call for more information  
**To obtain services:** call the office to discuss  
**Other notes:**

### **Technical Assistance for Community Services**

1001 SE Water Ave, Suite 490 • Portland, OR 97214 • (503) 239-4001

**Website:** [www.tacs.org](http://www.tacs.org)

**Profile:** provides training, consultation, information, and resources that nonprofits need to do their work better.

**Target:** nonprofit organizations

**Industries:** nonprofit organizations

**Services offered:** workshops/seminars, training classes, networking opportunities

**Areas of focus:** nonprofit development, loans/financing, problem solving, regulations/compliance, marketing/sales

**Region served:** State of Oregon and Southwest Washington

**Program contact:** Carol Cheney, Program Manager

**Strategic partners/alliances:**

**Candidate eligibility requirements:** must be a member of a non-profit organization

**Cost:** varies, roughly \$20 for seminars, \$200 for training classes

**To obtain services:** call office or register online

**Other notes:**

### **Northwest High Performance Enterprise Consortium**

2141 N.W. 25th Avenue • Portland, Oregon 97210 • (503) 778-6208

**Website:** [www.nwhpec.org](http://www.nwhpec.org)

**Profile:** provides a forum for education and the exchange of information regarding business best practices and processes in the Pacific Northwest

**Target:** all businesses in all stages

**Industries:** all, though most relevant to manufacturing

**Services offered:** networking opportunities, workshops/seminars, online databases

**Areas of focus:** operations issues, leadership, problem solving

**Region served:** State of Oregon, State of Washington

**Program contact:** Julie Hatten

**Strategic partners/alliances:**

**Candidate eligibility requirements:** none

**Cost:** varies

**To obtain services:** contact office for more information

**Other notes:**

### **Trillium Artisans**

9119 SE Foster Rd. • Portland, OR 97266 • (503) 775-7993

**Website:** [www.trilliumartisans.org](http://www.trilliumartisans.org)

**Profile:** microenterprise support and community economic development program that empowers artisans and actively connects them to markets. All products reflect the commitment to sustainability: they are created with at least 50% recycled or reclaimed materials, and are priced to pay the artisan a living wage.

**Target:** startup and established businesses, specifically low-income artists in microenterprises

**Industries:** artists and craftsmen

**Services offered:** workshops/seminars, peer-to-peer counseling, networking opportunities, one-on-one counseling

**Areas of focus:** marketing/sales, product development, problem solving

**Region served:** Portland Metro area

**Program contact:** Christine Claringbold

**Strategic partners/alliances:**

**Candidate eligibility requirements:** 1) must be an artisan earning 50% or less of US median income (see website for actual amounts based on HH size) 2) At least 50% of product must be made from recyclable or reclaimed materials 3) artwork must be approved by board (see website for details)

**Cost:** none

**To obtain services:** call or email Christine Claringbold for an appointment

**Other notes:**

**Pacific Northwest Defense Coalition**

PO Box 2571 • Clackamas, OR 97015 • (503) 312-3175

**Website:** [www.pndc.us](http://www.pndc.us)

**Profile:** organization of 80 companies dedicated to improving the defense industry climate in the region through educational programs, business-to-business networking, and outreach to government decision makers.

**Target:** all businesses selling to the defense industry

**Industries:** all

**Services offered:** networking opportunities, workshops/seminars

**Areas of focus:** networking, marketing/sales

**Region served:** State of Oregon, State of Washington

**Program contact:** Brice Barrett, Executive Director

**Strategic partners/alliances:**

**Candidate eligibility requirements:** must be a member to attend events

**Cost:** \$385-\$1650 based on # of employees

**To obtain services:** contact office or obtain membership application online

**Other notes:**

**Associated General Contractors – Oregon Columbia Chapter**

9450 S.W. Commerce Circle, Suite 200 • Wilsonville, Oregon 97070 • (503) 682-3363

**Website:** [www.agc-oregon.org](http://www.agc-oregon.org)

**Profile:** full service trade association dedicated to giving our contractor members the tools they need to make their businesses more competitive.

**Target:** startups to established businesses

**Industries:** construction

**Services offered:** networking opportunities, employment/personnel, regulatory assistance, business resource library

**Areas of focus:** regulations/compliance, operations, problem solving, government contracts/procurement

**Region served:** State of Oregon and Southwest Washington

**Program contact:** Linda Scronce-Johnson, Membership

**Strategic partners/alliances:**

**Candidate eligibility requirements:** own business in construction or have a business that sells to the construction industry

**Cost:** \$975-\$5000 based on annual sales

**To obtain services:** apply for membership online or contact office

**Other notes:**

**Building Industry Association of Southwest Washington**

103 E 29th Street • Vancouver, WA 98663 • (360) 694-0933

**Website:** [www.biasw.org](http://www.biasw.org)

**Profile:** trade association, organized by local homebuilders in 1970, to provide a united voice for the building industry in Clark County.

**Target:** startup to established businesses in the construction industry

**Industries:** construction and vendors selling to construction companies

**Services offered:** networking opportunities, workshops/seminars, training classes, certification

**Area of focus:** marketing/sales, employee training, regulations/compliance

**Region served:** Southwest Washington

**Program contact:** David Roewe, Executive Director

**Strategic partners/alliances:**

**Candidate eligibility requirements:** must conduct business in Southwest Washington

**Cost:** \$555 annual membership

**To obtain services:** see website for more information

**Other notes:**

**Southwest Washington Contractor's Association**

7017 NE Hwy 99, Ste 214 • Vancouver, WA 98665 • (360) 694-7922

**Website:** [www.swca.org](http://www.swca.org)

**Profile:** supports contractors by providing work space and facilities, specific project/bid information, local construction news, and networking opportunities for construction professionals

**Target:** established businesses

**Industries:** construction

**Services offered:** networking opportunities, discounted office facilities, referrals, centralized source for new project bid requests

**Area of focus:** networking, marketing/sales, administration, government contracts/procurement

**Region served:** Southwest Washington

**Program contact:** Randy at [randy@swca.org](mailto:randy@swca.org)

**Strategic partners/alliances:**

**Candidate eligibility requirements:** established business operating in Southwest Washington

**Cost:** \$635 annual membership

**To obtain services:** obtain membership application online or call office

**Other notes:**

**FINANCING**

**Albina Community Bank - Microloan Fund**

430 NW 10th Ave., Suite 101 • Portland, OR 97209 • (503) 287-7537

**Website:** [www.albinabank.com](http://www.albinabank.com)

**Profile:** Portland's only community development bank. Focuses on the delivery of financial education programs and community development initiatives.

**Target:** small, emerging, women- and minority-owned businesses

**Industries:** all

**Services offered:** loans/financing, training classes (financial education)

**Area of focus:** loans/financing

**Region served:** focus on Portland metro area; will serve anyone in the state

**Program contact:** Stephen Greene, (503) 249-7744

**Strategic partners/alliances:** NE Portland Community Development Trust

**Candidate eligibility requirements:** must qualify for loans

**Cost:** some fees for banking services

**To obtain services:** contact the bank by phone, through the website, or in person

**Other notes:**

**Multnomah/Washington Regional Investment Board**

4336 SW Condor Ave • Portland, OR 97239 • (503) 228-5565

**Website:** none listed

**Profile:** manages the Regional/Rural Investment Lottery Funds (state lottery funds) allocated to Multnomah and Washington counties by the Legislature and the Oregon Economic and Community Development. Forgivable loan financing is available for projects that result in the creation of jobs and leverage additional investment within the two counties.

**Target:** small businesses (fewer than 25 employees) looking to diversify or expand, and companies that provide jobs for disenfranchised or hard to place workers

**Industries:** all

**Services offered:** loans/financing

**Area of focus:** loans/financing, workforce development

**Region served:** Multnomah and Washington counties

**Program contact:** Mary McArthur

**Strategic partners/alliances:** OECDD

**Candidate eligibility requirements:** company has been in business a minimum of 3 years (verifiable through tax returns); company has fewer than 25 employees; employment is covered payroll, e.g., verifiable through the Oregon Employment Department; new jobs will be retained for a minimum of 12 months; company is located in Multnomah or Washington counties; company has a business plan detailing the planned expansion, reviewed and signed off as complete by a Small Business Development Center or other business training organization.

**Cost:** none

**To obtain services:** applications are available by contacting Mary McArthur at 503/228-5565 or mbmcarthur@att.net. Submission of an application must be electronically, as well as 4 printed copies.

**Other notes:**

### **Shorebank Enterprise Cascadia**

2069 NE Hoyt St. • Portland, OR 97232 • (503) 235-9635

**Website:** [www.sbpac.com](http://www.sbpac.com)

**Profile:** certified non-profit Community Development Financial Institution (CDFI) serving urban and rural communities of the Pacific Northwest specializing in higher risk business loans that are not of interest to banks. SEC is affiliated with Shorebank Corporation, the nation's oldest and largest community lending institution.

**Target:** startups, established businesses, low-income/minority businesses with a focus on microenterprises owned by minorities and women

**Industries:** all

**Services offered:** loans/financing, one-on-one counseling

**Areas of focus:** loans/financing, problem solving

**Region served:** states of Washington and Oregon

**Program contact:** J. Miller

**Strategic partners/alliances:** Oregon Microenterprise Network

**Candidate eligibility requirements:** loan request cannot be funded through traditional bank or SBA loans

**Cost:** loan fees are scaled to risk

**To obtain services:** loan applications are available at the website

**Other notes:** offers programs targeted specifically to the Hispanic population

### **Mt. Hood Economic Alliance**

4336 Condor Ave. • Portland, OR 97239 • (503) 228-5565

**Website:** [www.mthoodea.org](http://www.mthoodea.org)

**Profile:** partnership between Clackamas, Hood River and Wasco counties that administers programs that foster and promote economic development. MHEA is a source of gap financing.

**Target:** growing and expanding businesses

**Industries:** all; special interest in developing businesses in agriculture, light manufacturing, recreation equipment, technology and tourism

**Services offered:** loans/financing

**Area of focus:** loans/financing

**Region served:** Clackamas, Hood River and Wasco counties

**Program contact:** Mary McArthur

**Strategic partners/alliances:** Clackamas County Economic and Business Development, Hood River Economic Development and Wasco County Economic Development

**Candidate eligibility requirements:** business must be located in Clackamas, Hood River or Wasco County

**Cost:** none

**To obtain services:** call office or visit website to obtain a loan application

**Other notes:**

**City of Newberg – Economic Development Revolving Loan Fund**

414 East First Street, PO Box 970 • Newberg, OR 97132 • (503) 537-1213

Website: <http://ci.newberg.or.us/>

**Profile:** through the Newberg Economic Development Revolving Loan Fund, the City of Newberg has over one million dollars in loan funds available to assist new businesses as well as to improve and expand established businesses. The City also has access to other loan and grant funds to improve the business climate within the community.

**Target:** businesses creating products through the machining of metals as well as wine production/sales and related tourism

**Industries:** various

**Services offered:** loans/financing (through the Newberg Revolving Loan Fund), site selection assistance, regulatory assistance

**Areas of focus:** loans/financing, regulations/compliance, business attraction/recruitment, business retention/expansion

**Region served:** City of Newberg

**Program contact:** David Beam, Economic Development Coordinator/Planner

**Strategic partners/alliances:** Mid Willamette Valley Council of Governments, Chehalem Valley Chamber of Commerce

**Candidate eligibility requirements:** must operate a business in Newberg

**Cost:** none for consultation

**To obtain services:** contact David Beam at [david.beam@ci.newberg.or.us](mailto:david.beam@ci.newberg.or.us) or (503) 537-1213

**Other notes:**

**Mid Willamette Valley Council of Governments**

105 High Street SE • Salem, OR 97301 • (503) 588-6177

Website: [www.mwvcog.org](http://www.mwvcog.org)

**Profile:** voluntary association of 42 local governments. Members include Marion, Polk, and Yamhill counties, 31 cities, 7 special districts, and the Confederated Tribes of Grand Ronde. MWVCOG operates a regional revolving loan fund and has arrangements with other organizations that provide them with a wide variety of financial resources and programs to help small businesses.

**Target:** established businesses

**Industries:** all

**Services offered:** loans/financing, GIS mapping, online databases (primarily demographics), site selection assistance

**Areas of focus:** loans/financing

**Region served:** Yamhill, Marion and Polk counties

**Program contact:** John Safstrom

**Strategic partners/alliances:** City of Newberg

**Candidate eligibility requirements:** business must be located in service area

**Cost:** none

**To obtain services:** contact the MWVCOG office for more information

**Other notes:**

**Northwest Trade Adjustment Assistance Center**

1200 Westlake Avenue North, Suite 802 • Seattle, WA 98109 • (206) 622-2730

Website: [www.taacenters.org/nwtaac.asp](http://www.taacenters.org/nwtaac.asp)

**Profile:** network of eleven regional, non-profit organizations working with manufacturers to provide matching funds that strengthen operations and sharpen competitiveness. TAA shares up to 50% of the cost of projects aimed at improving a manufacturer's competitive position.

**Target:** established businesses affected by competitive pressure from imports

**Industries:** all

**Services offered:** loans/financing

**Areas of focus:** loans/financing, manufacturing

**Region served:** Washington, Oregon, Alaska, Idaho, Montana

**Program contact:**

**Strategic partners/alliances:** funded by the Dept. of Commerce

**Candidate eligibility requirements:** Manufacturers qualify if imports have contributed to declines in employment and sales or production.

**Cost:** business shares 50% of cost of the services it requests (consultants, etc.)

**To obtain services:** contact the regional TAA office

**Other notes:**

### **Columbia Pacific Economic Development District**

PO Box 598 100 E St • St Helens, OR 97051 • (503) 397-3099

**Website:** [www.nworegon.org/colpac](http://www.nworegon.org/colpac)

**Profile:** private non-profit organization established to assist in diversifying and strengthening the economy and livability of Northwest Oregon.

**Target:** established, growing/expanding and high growth potential businesses

**Industries:** all

**Services offered:** loans/financing, GIS mapping, site selection assistance

**Areas of focus:** loans/financing (through a revolving loan fund)

**Region served:** Clatsop, Columbia, and Tillamook counties and the western part of Washington County

**Program contact:** Lylla Gabel, President

**Strategic partners/alliances:** NW Oregon Economic Alliance, NW Oregon Regional Partnership

**Candidate eligibility requirements:** business must be located in service area

**Cost:** none

**To obtain services:** call office for more information

**Other notes:**

## **CHAMBERS OF COMMERCE**

### **Portland Business Alliance (Portland Chamber of Commerce)**

200 SW Market St, Suite 1770 • Portland, OR 97201 • (503) 224-8684

**Website:** [www.portlandalliance.com](http://www.portlandalliance.com)

**Profile:** Portland's chamber of commerce

**Target:** primarily small businesses, at any stage

**Industries:** all

**Services offered:** networking opportunities, workshops/seminars, referrals, market research (on the downtown community)

**Area of focus:** networking, marketing/sales

**Region served:** Portland Metro area with a focus on downtown businesses

**Program contact:** Brian Willms, Director of Membership, Sandra McDonough, President CEO

**Strategic partners/alliances:** Pacific NW Trade Association (PNITA), Alliance of Portland Neighborhood Business Associations, City of Portland's Small Business Advisory Committee, Portland Development Commission, Lewis & Clark Law School Small Business Legal Clinic, CubeSpace

**Candidate eligibility requirements:** Must be a member of PBA to attend programs or receive services

**Cost:** Memberships start at \$400, workshops are \$30 per class

**To obtain services:** Register for individual programs as desired

**Other notes:**

### **Gresham Chamber of Commerce**

701 NE Hood St. • Gresham, OR 97030 • (503) 665-1131

**Website:** [www.greshamchamber.org](http://www.greshamchamber.org)

**Profile:** association dedicated to supporting member businesses and working with local government to address issues affecting business in the area. Gresham's chamber of commerce is the 4<sup>th</sup> largest in the state, with 700 members.

**Target:** small businesses in all stages

**Industries:** all

**Services offered:** networking opportunities, workshops/seminars, mentors

**Area of focus:** networking, marketing/sales

**Region served:** Gresham area  
**Program contact:** Membership Director  
**Strategic partners/alliances:**  
**Candidate eligibility requirements:** must be a member to receive services  
**Cost:** sliding scale based on size of business  
**To obtain services:** complete online membership form on website or call the Chamber  
**Other notes:**

### **Beaverton Area Chamber of Commerce**

12655 SW Center Street, Suite 140 • Beaverton, Oregon 97005 • (503) 644-0123

**Website:** [www.beaverton.org](http://www.beaverton.org)

**Profile:** promotes a vibrant community by leading business development and retention, advocating sound public policy and providing strategic member services

**Target:** small businesses in all stages

**Industries:** all

**Services offered:** networking opportunities, workshops/seminars

**Area of focus:** marketing/sales, business basics

**Region served:** city of Beaverton and surrounding area

**Program contact:** Tiffany Mapes, Membership Director

**Strategic partners/alliances:** City of Beaverton Economic Gardening program

**Candidate eligibility requirements:** must be a member of the chamber of commerce to receive benefits

**Cost:** varies

**To obtain services:** call the Chamber office to obtain a membership application

**Other notes:**

### **East Portland Chamber of Commerce**

P.O. Box 90186 • Portland, Oregon 97290 • (503) 788-8589

**Website:** [www.EastPortlandChamberofCommerce.com](http://www.EastPortlandChamberofCommerce.com)

**Profile:** chamber of commerce

**Target:** small businesses in all stages

**Industries:** all

**Services offered:** networking opportunities, workshops/seminars

**Area of focus:** networking, marketing/sales

**Region served:** East Portland, from Willamette River to the city of Gresham

**Program contact:** Richard Sorem, Membership Director

**Strategic partners/alliances:** Small Business Advisory Council (PDC)

**Candidate eligibility requirements:** must be a member

**Cost:** \$99-\$1000 based on size of business

**To obtain services:** call or email the Chamber office

**Other notes:**

### **Hispanic Metropolitan Chamber**

333 SW 5<sup>th</sup> Ave. Suite 100 • Portland, OR 97207 • (503) 222-0280

**Website:** [www.hmccoregon.com](http://www.hmccoregon.com)

**Profile:** furthers Hispanic contributions to the community by increasing business competency, developing future business leaders and increasing vendor connections with Oregon businesses

**Target:** all Hispanic business owners

**Industries:** all

**Services offered:** networking opportunities, one-on-one counseling, loans/financing

**Areas of focus:** networking, marketing/sales, business plans, loans/financing, government contracts/procurement

**Region served:** State of Oregon

**Program contact:** Gale Castillo, President

**Strategic partners/alliances:** Small Business Advisory Council (PDC), PSU Business Outreach Program

**Candidate eligibility requirements:** must be a member of the Chamber

**Cost:** \$75-\$1500 based on size of business

**To obtain services:** call the chamber for more information

**Other notes:**

### **African American Chamber of Commerce of Oregon and SW Washington**

7739 NE 21<sup>st</sup> Avenue • Portland, OR 97211 • (503) 796-0777

**Website:** [www.blackchamber.info](http://www.blackchamber.info)

**Profile:** provides education and training assistance, one-on-one counseling and business television advertising to African American owned businesses

**Target:** all African American business owners/professionals, other minority business owners

**Industries:** all

**Services offered:** networking opportunities, one-on-one counseling, workshops/seminars

**Area of focus:** networking, marketing/sales

**Region served:** State of Oregon and Southwest Washington

**Program contact:** Roy Jay, President

**Strategic partners/alliances:** Alliance of Minority Chambers of Commerce, PSU Business Outreach Program

**Candidate eligibility requirements:** must be a member of the Chamber

**Cost:** \$75-\$1000

**To obtain services:** call or email the Chamber

**Other notes:**

### **Forest Grove Chamber of Commerce**

2417 Pacific Avenue • Forest Grove, OR 97116 • (503) 357-3006

**Website:** [www.fgchamber.org](http://www.fgchamber.org)

**Profile:** chamber of commerce

**Target:** small businesses in all stages

**Industries:** all

**Services offered:** networking opportunities

**Area of focus:** networking, marketing/sales

**Region served:** Forest Grove and surrounding area

**Program contact:** Teri Koerner, Executive Director

**Strategic partners/alliances:** City of Forest Grove

**Candidate eligibility requirements:** must be a member of chamber to receive services

**Cost:** contact Chamber office for more information

**To obtain services:** apply for membership through Chamber office

**Other notes:**

### **Greater Hillsboro Area Chamber of Commerce**

5193 NE Elam Young Parkway, Suite A • Hillsboro, OR 97124 • (503) 648-1102

**Website:** [www.hillchamber.org](http://www.hillchamber.org)

**Profile:** chamber of commerce

**Target:** small businesses in all stages. Also has a program is tailored to Spanish-speaking business owners in startups or expanding businesses

**Industries:** all

**Services offered:** networking opportunities, workshops/seminars, one-on-one counseling, site selection assistance

**Areas of focus:** networking, marketing/sales, leadership, business basics, computer skills/technology

**Region served:** Greater Hillsboro area

**Program contact:** Jen Davis, Business Development Manager

**Strategic partners/alliances:** City of Hillsboro, Hillsboro Economic Development Partnership

**Candidate eligibility requirements:** most services are available to both members and non-members

**Cost:** individual program costs vary

**To obtain services:** call or email the Chamber

**Other notes:** has Intel Technology Center (a 10-computer center available to members for use as a training facility, etc.)

**Lake Oswego Chamber of Commerce**

242 B Avenue • Lake Oswego, OR 97034 • (503) 636-3634

**Website:** [www.lake-oswego.com/](http://www.lake-oswego.com/)

**Profile:** chamber of commerce

**Target:** small businesses in all stages

**Industries:** all

**Services offered:** networking opportunities, workshops/seminars

**Area of focus:** marketing/sales, leadership, business basics, networking

**Region served:** Lake Oswego area

**Program contact:** Jerry Wheeler, CEO

**Strategic partners/alliances:**

**Candidate eligibility requirements:** must be a member to attend Chamber events

**Cost:** varies (not available on site)

**To obtain services:** call or email Sandra Kaufman, Membership Coordinator

**Other notes:**

**Tigard Area Chamber of Commerce**

12345 SW Main Street • Tigard, OR 97223 • (503) 639-1656

**Website:** [www.tigardchamber.org](http://www.tigardchamber.org)

**Profile:** chamber of commerce

**Target:** small businesses in all stages

**Industries:** all

**Services offered:** networking opportunities, workshops/seminars, business resource library

**Areas of focus:** networking, marketing/sales, business basics

**Region served:** Tigard area

**Program contact:** Jeremy Monlux, Executive Director

**Strategic partners/alliances:** City of Tigard

**Candidate eligibility requirements:** membership required to obtain services

**Cost:** \$250-\$1000, tiered membership

**To obtain services:** visit website or call the Chamber to become a member

**Other notes:**

**Tualatin Chamber of Commerce**

18791 S.W. Martinazzi Ave. • Tualatin, OR 97062 • (503) 692-0780

**Website:** [www.tualatinchamber.com/](http://www.tualatinchamber.com/)

**Profile:** chamber of commerce

**Target:** small businesses in all stages

**Industries:** all

**Services offered:** networking opportunities, workshops/seminars

**Areas of focus:** networking, marketing/sales, business basics

**Region served:** Tualatin area

**Program contact:** none listed on website

**Strategic partners/alliances:** City of Tualatin

**Candidate eligibility requirements:** open to all – members or not (mostly)

**Cost:** \$215-\$858 based on # of employees

**To obtain services:** call the chamber to register for specific events/programs

**Other notes:**

**Wilsonville Chamber of Commerce**

29600 SW Park Place • Wilsonville, OR 97070 • (503) 682-0411

**Website:** [www.wilsonvillechamber.org](http://www.wilsonvillechamber.org)

**Profile:** chamber of commerce

**Target:** small businesses in all stages

**Industries:** all

**Services offered:** networking opportunities, workshops/seminars

**Areas of focus:** marketing/sales, business basics, networking  
**Region served:** Wilsonville area  
**Program contact:** Mark Ottenad, Executive Director  
**Strategic partners/alliances:** City of Wilsonville  
**Candidate eligibility requirements:** own a business in Wilsonville  
**Cost:** call for more information  
**To obtain services:** call the chamber to register for specific events/programs  
**Other notes:**

### **Canby Area Chamber of Commerce**

191 SE 2nd Ave • Canby, OR 97013 • (503) 266-4338

**Website:** [www.canbyareachamber.org](http://www.canbyareachamber.org)

**Profile:** chamber of commerce

**Target:** small businesses in all stages

**Industries:** all

**Services offered:** networking opportunities

**Areas of focus:** marketing/sales, networking

**Region served:** Canby area

**Program contact:** Beverly Dolittle, Executive Director

**Strategic partners/alliances:** City of Canby

**Candidate eligibility requirements:** must be a member of the Chamber to participate in networking events

**Cost:** \$93-\$441 depending on # of employees

**To obtain services:** membership application online or call chamber office

**Other notes:**

### **North Clackamas Chamber of Commerce**

7740 S.E. Harmony Rd. • Milwaukie, OR 97222 • (503) 653-9515

**Website:** [www.yourchamber.com](http://www.yourchamber.com)

**Profile:** chamber of commerce

**Target:** small businesses in all stages

**Industries:** all

**Services offered:** networking opportunities, training classes (leadership only)

**Areas of focus:** networking, marketing/sales, leadership

**Region served:** Milwaukie, Gladstone, Happy Valley, Damascus and Johnson City and the unincorporated areas of Clackamas, Sunnyside, Carver, Boring, Barton, and Oak Grove

**Program contact:** Wilda Parks, President/CEO

**Strategic partners/alliances:** Clackamas Regional Center Transportation Management Association, Sunrise Communities, Clackamas Live

**Candidate eligibility requirements:** must be a member to attend all functions

**Cost:** \$290-\$1925 based on # of employees

**To obtain services:** join online and register for desired events

**Other notes:**

### **Oregon City Chamber of Commerce**

1201 Washington St. • Oregon City, OR 97045 • (503) 656-1619

**Website:** [www.oregoncity.org](http://www.oregoncity.org)

**Profile:** chamber of commerce

**Target:** small businesses in all stages

**Industries:** all

**Services offered:** networking opportunities, workshops/seminars, online databases (vacant business space)

**Areas of focus:** marketing/sales, networking, business basics

**Region served:** Oregon City and surrounding area

**Program contact:** Amber Holveck, President/CEO

**Strategic partners/alliances:** Oregon City government,

**Candidate eligibility requirements:** must be member  
**Cost:** call for more information  
**To obtain services:** contact Chamber to obtain membership application  
**Other notes:**

### **Philippine American Chamber of Commerce of Oregon**

5424 N. Michigan Street • Portland, OR 972127 • (503) 285-1994

**Website:** [www.pacco.org](http://www.pacco.org)

**Profile:** promotes trade, tourism and other economic relations between Oregon and the Philippines.

**Target:** all businesses

**Industries:** all

**Services offered:** networking opportunities, workshops/seminars

**Areas of focus:** marketing/sales, networking, business basics, international trade

**Region served:** State of Oregon

**Program contact:**

**Strategic partners/alliances:** Oregon Office of the Governor Advocate for Minority, Women and Emerging Small Business

**Candidate eligibility requirements:**

**Cost:** \$25-\$500 for membership

**To obtain services:** download membership form from website

**Other notes:**

### **Russian Chamber of Commerce**

P. O. Box 66322 • Portland, OR 97290 • Oregon (503) 492-3907

**Website:** [www.russianchamber.com](http://www.russianchamber.com) (not working as of 11/27/07)

**Profile:** helps Russian-speaking business owners in Oregon and Washington with advertising, marketing and locating funding to grow their businesses

**Target:** all businesses owned by Russian business owners and businesses wanting to work with the Ukrainian community

**Industries:** all

**Services offered:** networking opportunities, workshops/seminars

**Areas of focus:** marketing/sales, business basics, loans/financing, networking

**Region served:** State of Oregon, State of Washington

**Program contact:**

**Strategic partners/alliances:** Ukrainian Chamber of Commerce

**Candidate eligibility requirements:**

**Cost:** \$75-\$1500 based on # of employees

**To obtain services:** call or write to chamber office

**Other notes:**

### **Sherwood Chamber of Commerce**

16091 SW Railroad Street • Sherwood, OR 97140 • (503) 625-7800

**Website:** [www.sherwoodchamber.org](http://www.sherwoodchamber.org)

**Profile:** chamber of commerce

**Target:** small businesses in all stages

**Industries:** all

**Services offered:** networking opportunities

**Areas of focus:** networking, marketing/sales

**Region served:** Sherwood and surrounding area

**Program contact:** Holli Robinson, CEO

**Strategic partners/alliances:** City of Sherwood

**Candidate eligibility requirements:** own or employed in a business located in Sherwood area, must be a member to receive services

**Cost:** \$110-\$450 depending on # of employees

**To obtain services:** call or email the chamber office

**Other notes:**

**Ukrainian Chamber of Commerce**

P. O. Box 66322 • Portland, OR 97290 • Oregon (503) 492-3907

**Website:** [www.ukrainianchamber.com](http://www.ukrainianchamber.com)

**Profile:** helps Ukrainian business owners in Oregon and Washington with advertising, marketing and locating funding to grow their businesses

**Target:** all businesses owned by Ukrainian business owners and businesses wanting to work with the Ukrainian community

**Industries:** all

**Services offered:** networking opportunities, workshops/seminars

**Areas of focus:** marketing/sales, business basics, loans/financing, networking

**Region served:** states of Oregon and Washington

**Program contact:** no name available

**Strategic partners/alliances:** Russian Chamber of Commerce

**Candidate eligibility requirements:**

**Cost:** \$75-\$1500 based on # of employees

**To obtain services:** call or email chamber office

**Other notes:**

**West Columbia Gorge Chamber of Commerce**

107 East Historic Columbia River Highway • Troutdale, OR 97060 • (503) 669-7473

**Website:** [www.westcolumbiagorgechamber.com](http://www.westcolumbiagorgechamber.com)

**Profile:** chamber of commerce

**Target:** small businesses in all stages

**Industries:** all

**Services offered:** networking opportunities, workshops/seminars, referrals

**Areas of focus:** networking, marketing/sales, business basics

**Region served:** West Columbia Gorge

**Program contact:** Diane McKeel, Executive Director

**Strategic partners/alliances:**

**Candidate eligibility requirements:** membership in Chamber

**Cost:** call for more information

**To obtain services:** call Chamber office

**Other notes:**

**McMinnville Area Chamber of Commerce**

417 NW Adams Street • McMinnville, OR 97128 • (503) 472-6196

**Website:** [www.mcminnville.org/](http://www.mcminnville.org/)

**Profile:** chamber of commerce.

**Target:** small businesses in all stages

**Industries:** all

**Services offered:** networking opportunities, workshops/seminars, training classes

**Areas of focus:** networking, marketing/sales, leadership

**Region served:** McMinnville and surrounding area

**Program contact:** Celia Wheeler, President/CEO

**Strategic partners/alliances:** City of McMinnville, McMinnville Economic Development Partnership

**Candidate eligibility requirements:** must be a member to attend all functions

**Cost:** varies depending on business size

**To obtain services:** inquire online or call the Chamber to obtain membership form

**Other notes:**

**Chehalem Valley Chamber of Commerce**

415 E. Sheridan • Newberg, OR 97132 • (503) 538-2014

**Website:** [www.chehalemvalley.org/web/](http://www.chehalemvalley.org/web/)

**Profile:** chamber of commerce

**Target:** small businesses in all stages  
**Industries:** all  
**Services offered:** networking opportunities, training classes  
**Areas of focus:** networking, marketing/sales, leadership  
**Region served:** Milwaukie, Gladstone, Happy Valley, Damascus and Johnson City and the unincorporated areas of Clackamas, Sunnyside, Carver, Boring, Barton, and Oak Grove  
**Program contact:** Michael Sherwood, President  
**Strategic partners/alliances:** City of Newberg  
**Candidate eligibility requirements:** must be a member to attend all functions  
**Cost:** varies based on # of employees  
**To obtain services:** call the office or obtain a membership form online  
**Other notes:**

### **Willamina – Coast Hills Chamber of Commerce**

PO Box 411 • Willamina, OR 97396 • (503) 876-5777 (message only)

**Website:** [www.willamina.org](http://www.willamina.org)

**Profile:** chamber of commerce

**Target:** all businesses

**Industries:** all

**Services offered:** networking opportunities, marketing assistance

**Areas of focus:** networking, marketing/sales

**Region served:** Willamina and surrounding area

**Program contact:** Carol Scott, President

**Strategic partners/alliances:** City of Willamina

**Candidate eligibility requirements:** must be a member to attend functions

**Cost:** call for more information

**To obtain services:** call message phone number

**Other notes:**

### **McMinnville Downtown Association**

105 NE 3<sup>rd</sup> St. • McMinnville, OR 97128 • (503) 472-3605

**Website:** [www.downtownmcminnville.com](http://www.downtownmcminnville.com)

**Profile:** builds private/public partnerships to maintain a healthy, prosperous downtown area

**Target:** all businesses

**Industries:** all

**Services offered:** networking opportunities, marketing assistance

**Areas of focus:** networking, marketing/sales

**Region served:** downtown McMinnville

**Program contact:** Gene Zinda, President

**Strategic partners/alliances:** Clackamas Regional Center Transportation Management Association, Sunrise Communities, Clackamas Live

**Candidate eligibility requirements:** membership is open to all businesses and individuals

**Cost:** \$75-\$250 based on # of employees

**To obtain services:** join online and register for desired events

**Other notes:**

### **Greater Vancouver Chamber of Commerce**

1101 Broadway, Suite 100 • Vancouver, WA 98660 • (360) 694-2588

**Website:** [www.vancouverusa.com](http://www.vancouverusa.com)

**Profile:** with one of the most active membership bases in the United States, the Greater Vancouver Chamber serves more than 40,000 men and women in business and holds 144 events and programs each year.

**Target:** small businesses in all stages

**Industries:** all

**Services offered:** networking opportunities, workshops/seminars, training classes, regulatory assistance

**Area of focus:** marketing/sales, business basics, leadership skills, management training

**Region served:** Vancouver and surrounding area  
**Program contact:** Beth Quartarolo, President  
**Strategic partners/alliances:** Women Entrepreneurs Organization (Washington)  
**Candidate eligibility requirements:** employed in or operating a business in Clark County  
**Cost:** call office or email [yourchamber@vancouverusa.com](mailto:yourchamber@vancouverusa.com) for more information  
**To obtain services:** must be a member to obtain services  
**Other notes:**

### **Clark County Chamber of Commerce**

10000 NE 7th Ave. Ste. 105 (by appt.) • Vancouver, WA 98668 • (360) 258-1181  
**Website:** [www.clarkchamber.com](http://www.clarkchamber.com)  
**Profile:** chamber of commerce serving greater Clark County  
**Target:** small business in all stages  
**Industries:** all  
**Services offered:** networking opportunities, workshops/seminars, training classes  
**Area of focus:** networking, marketing/sales, finances  
**Region served:** Clark County  
**Program contact:** no central contact  
**Strategic partners/alliances:**  
**Candidate eligibility requirements:** employed in or operating a business in Clark County  
**Cost:** contact Chamber for more information  
**To obtain services:** call office or email at [info@clarkchamber.com](mailto:info@clarkchamber.com)  
**Other notes:**

## **ECONOMIC DEVELOPMENT GROUPS**

### **Association of Regional Economic Development Partners (Regional Partners)**

c/o Portland Development Commission • 222 NW Fifth Avenue • Portland, OR 97209-3859 • (503) 913-8199  
**Website:** <http://www.portlandregion4biz.com/>  
**Profile:** a public-private partnership that focuses on shared economic priorities and works to implement business retention, expansion and recruitment as well as marketing strategies and recommendations for policy development.  
**Target audience:** public and private sector economic development professionals in the region  
**Industries:** all  
**Services offered:** no direct services to small businesses  
**Areas of focus:** business attraction/recruitment, business retention/expansion and attraction, public policy  
**Region served:** Multnomah, Clackamas, Washington, Columbia, and Yamhill counties in Oregon; Clark and Skamania counties in Washington  
**Program contact:** Pam Treece, Lisa Meurs  
**Strategic partners/alliances:** Portland Development Commission, Economic Development District  
**Candidate eligibility requirements:** call for information  
**Cost:** call for information  
**To obtain services:** call for information  
**Other notes:**

### **Economic Development District (EDD)**

c/o Portland Development Commission • 222 NW Fifth Avenue • Portland, OR 97209-3859 • (503) 913-8199  
**Website:** <http://www.portlandregion4biz.com/>  
**Profile:** focuses on the implementation of a comprehensive regional bi-state economic development strategy for the Portland metro area that encompasses trade, transportation, natural resource utilization,

and tourism/recreation. The EDD is eligible to receive federal funding through the US Secretary of Commerce in support of its goals.

**Target audience:** officials of the governments in the counties of Multnomah, Washington, and Clackamas in the state of Oregon, and Clark County in the state of Washington

**Industries:** all

**Services offered:** no direct services to small businesses

**Areas of focus:** business attraction/recruitment, business retention/expansion, transportation

**Region served:** Multnomah, Clackamas, and Washington counties in Oregon; Clark County in Washington

**Program contact:** Pam Treece

**Strategic partners/alliances:** Association of Regional Economic Development Partners, US Economic Development Administration, Portland Development Commission

**Candidate eligibility requirements:** call for information

**Cost:** call for information

**To obtain services:** call for information

**Other notes:**

### **City of Gresham Economic Development Department**

1333 NW Eastman Parkway • Gresham, OR 97030 • (503) 618-2378

**Website:** [www.ci.gresham.or.us](http://www.ci.gresham.or.us)

**Profile:** city agency responsible for economic development in Gresham, charged with supporting business in the area and creating a balanced and diverse industry base that provides livable wage jobs and a full range of community services

**Target:** all businesses (small to large, startups through established businesses)

**Industries:** all

**Services offered:** referrals, online databases (local statistics)

**Areas of focus:** business basics, regulations/compliance, loans/financing

**Region served:** city of Gresham

**Program contact:** Janet Young (503) 618-2504

**Strategic partners/alliances:** Association of Regional Economic Development Partners

**Candidate eligibility requirements:** operate business in Gresham or considering moving a business there

**Cost:** none

**To obtain services:** see website or contact Janet Young

**Other notes:**

### **Hillsboro Economic Development Partnership**

5193 NE Elam Young Pkwy, Ste A • Hillsboro, OR 97124 • (503) 648-1102

**Website:** [www.hillchamber.org/programs-events/econdev.asp](http://www.hillchamber.org/programs-events/econdev.asp)

**Profile:** collaborative effort between the Hillsboro Chamber of Commerce and the City of Hillsboro to foster economic prosperity within and between the diverse communities of Hillsboro.

**Target:** small businesses in all stages

**Industries:** all

**Services offered:** one-on-one counseling, training classes (English and Spanish), demographics/workforce/economic data

**Area of focus:** business retention/expansion

**Region served:** Washington County

**Program contact:** Jen Davis, Hillsboro Chamber of Commerce

**Strategic partners/alliances:** Hillsboro Chamber of Commerce, City of Hillsboro, SCORE, Mercy Corps NW, SBDC – Portland Community College, M and M Swapmeet, Office of Hispanic Outreach – Hillsboro School District, Hillsboro 2020

**Candidate eligibility requirements:** none

**Cost:** none

**To obtain services:** contact Jen Davis at (503) 648-1102, [jend@hillchamber.org](mailto:jend@hillchamber.org)

**Other notes:** local Business Resource Guide is available on the website in English and Spanish

**McMinnville Economic Development Partnership**

417 NW Adams Street • McMinnville OR 97128 • (503) 474-0544

**Website:** [www.mcminnvilleedp.com](http://www.mcminnvilleedp.com)

**Profile:** cooperative effort of the business community, city government and community leaders to help grow new business and retain established business

**Target:** established businesses

**Industries:** all

**Services offered:** one-on-one counseling, referrals (through Business Retention & Expansion program), employment/personnel

**Areas of focus:** business retention/expansion, problem solving, workforce development, operations issues

**Region served:** McMinnville area

**Program contact:** Jody Christensen, Director

**Strategic partners/alliances:** City of McMinnville, McMinnville Water & Light, McMinnville Industrial Promotions Corporations, McMinnville Area Chamber of Commerce

**Candidate eligibility requirements:** none

**Cost:** none

**To obtain services:** call or email office

**Other notes:**

**Clackamas County Business and Economic Development**

9101 SE Sunnybrook Blvd • Clackamas OR 97015 • (503) 353-4400

**Website:** [www.co.clackamas.or.us/business/](http://www.co.clackamas.or.us/business/)

**Profile:** provides assistance to corporations, cottage industry, small businesses and manufacturers

**Target:** startups to established businesses

**Industries:** all

**Services offered:** regulatory assistance, one-on-one counseling, referrals

**Areas of focus:** regulations/compliance, problem solving, loans/financing (tax incentives)

**Region served:** Clackamas County

**Program contact:** Gary Barth, Deputy Director

**Strategic partners/alliances:** Clackamas County Business Alliance, Oregon Science and Technology Partnership, Pacific Northwest Defense Coalition, Oregon Economic Development Association, Mt. Hood Economic Alliance

**Candidate eligibility requirements:** business must be located in Clackamas County

**Cost:** none

**To obtain services:** call office for more information

**Other notes:**

**Columbia River Economic Development Council (CREDC)**

805 Broadway, Suite 412 • Vancouver, WA 98660 • (360) 694-5006

**Website:** [www.credc.org](http://www.credc.org)

**Profile:** public/private partnership assisting businesses to relocate or expand in Clark County. The CREDC specializes in site location and acquisition, business data and demographics, and process facilitation.

**Target:** revenue over \$1 million, high growth potential

**Industries:** all

**Services offered:** site selection assistance, research/competitive intelligence (focused on demographics), regulatory assistance, GIS mapping

**Area of focus:** business attraction/recruitment, business retention/expansion, regulations/compliance, problem solving, government contracts/procurement

**Region served:** Clark County

**Program contact:** Bart Phillips, Executive Director

**Strategic partners/alliances:** SW Washington Workforce Development Council, SBDC, City of Vancouver, Choose Washington, Port of Vancouver, Identity Clark County

**Candidate eligibility requirements:** business must show an interest in expanding or relocating to the Clark County area  
**Cost:** call for more information  
**To obtain services:** call for more information  
**Other notes:**

## LEGAL SERVICES

### **Lewis & Clark Law School Small Business Legal Clinic**

422 N.W. Everett Street • Portland, OR 97209 • (503) 768-6940

**Website:** <http://law.lclark.edu/dept/blaw/sblc.html>

**Profile:** provides legal assistance to low-income, minorities, women and emerging small business

**Target:** concept phase, startups, established small businesses, low-income/minority-run businesses

**Industries:** all

**Services offered:** legal assistance (transactional)

**Areas of focus:** legal issues (that don't involve litigation - lease agreements, third-party contracts, entity structures, etc.)

**Region served:** Portland Metro area

**Program contact:** Maggie Finnerty

**Strategic partners/alliances:** City of Portland, Portland Development Commission, Portland Business Alliance, Tonkon Torp LLP, Stoel Rives LLP, Schwabe Williamson & Wyatt

**Candidate eligibility requirements:** low income, must have a written business plan

**Cost:** sliding scale based on income

**To obtain services:** call Maggie Finnerty, clinical professor, (503) 768-6940, [finnerty@lclark.edu](mailto:finnerty@lclark.edu)

**Other notes:**

### **Oregon State Bar: Lawyer Referral Service**

5200 SW Meadows Road • Lake Oswego, OR 97035 • (503) 684-3763

**Website:** [www.osbar.org](http://www.osbar.org)

**Profile:** public referral service for anyone requiring legal assistance

**Target:** all businesses

**Industries:** all

**Services offered:** legal assistance

**Areas of focus:** legal issues

**Region served:** State of Oregon

**Program contact:** no central contact

**Strategic partners/alliances:** none

**Candidate eligibility requirements:** none

**Cost:** first in-office consultation is \$35 or \$60 per hour

**To obtain services:** complete the online Referral Request form or call the office for a referral to an appropriate lawyer

**Other notes:**

### **Multnomah County Legal Aid Services**

700 S.W. Taylor, Ste. 300 • Portland, OR 97205 • (503) 224-4086

**Website:** not available

**Profile:** provides affordable legal services for low income citizens

**Target:** low income individuals (not businesses)

**Industries:** all

**Services offered:** legal assistance

**Areas of focus:** legal issues (bankruptcy and family issues)

**Region served:** Multnomah County

**Program contact:** none

**Strategic partners/alliances:** none

**Candidate eligibility requirements:** call for specifics regarding income requirements

**Cost:** sliding scale based on income  
**To obtain services:** call office for more information  
**Other notes:**

### **Paul J. Boley Law Library (Lewis and Clark Law School)**

10015 S.W. Terwilliger Blvd. • Portland, Oregon 97219 • (503) 768-6676

**Website:** <http://lawlib.lclark.edu>

**Profile:** largest law library in Oregon. Boley Law Library is the only law school library in the nation designated as a federal patent and trademark depository. Includes federal, regional and select state reports, digests, federal and state statutes and codes, Shepard's citators, loose leaf services, legal encyclopedias, U.S. and foreign law reviews.

**Target:** all businesses

**Industries:** all

**Services offered:** business resource library

**Area of focus:** legal issues, trademark/patents, regulations/compliance

**Region served:** State of Oregon

**Program contact:** call for desired contact

**Strategic partners/alliances:** Lewis and Clark College

**Candidate eligibility requirements:** none

**Cost:** none

**To obtain services:** library is available to general public however library staff may choose to limit access to Lewis and Clark students and legal professionals at certain times. See website or call for more information.

**Other notes:**

## **HUMAN RESOURCES ISSUES AND WORKFORCE TRAINING**

### **PCC Workforce Training and Professional Development**

Portland Metro: 5600 NE 42nd • Portland, OR 97218 • (503) 943-2000

Portland Metro North: 4610 N Trenton St. • Portland, OR 97203 • (503) 943.5600

Washington County: 18624 NW Walker Rd. • Beaverton, OR 97006 • (503) 533-2821

**Website:** <http://wfn.pcc.edu/>

**Profile:** specializes in helping businesses fulfill their human resource needs and jobseekers in their career development

**Target:** startups to established businesses

**Industries:** all

**Services offered:** workshops/seminars, training classes

**Areas of focus:** employment practices, workforce development

**Region served:** Portland Metro area

**Program contact:**

**Strategic partners/alliances:** Portland Community College

**Candidate eligibility requirements:** must register through PCC for desired classes

**Cost:** varies based on services/training

**To obtain services:** call local Workforce training office for more information

**Other notes:**

### **Bureau of Labor and Industries (BOLI)**

800 NE Oregon St. #1045 • Portland, OR 97232 • (503) 731-4200 x4, 4

**Website:** [www.boli.state.or.us](http://www.boli.state.or.us)

**Profile:** federal agency that provides labor law assistance for employers, compliance information, seminars and publications

**Target:** all businesses

**Industries:** all

**Services offered:** workshops/seminars, training classes (on-site), one-on-one counseling

**Areas of focus:** employment practices, legal issues  
**Region served:** State of Oregon  
**Program contact:** varies depending on employment issue and location  
**Strategic partners/alliances:**  
**Candidate eligibility requirements:** must be conducting (or planning to conduct) business in Oregon  
**Cost:** seminars costs vary -- \$110-\$200  
**To obtain services:** see website for local contact information and seminar schedule  
**Other notes:**

### **Oregon Small Business Ombudsman for Worker's Compensation**

350 Winter Street NE • Salem, OR 97309 • (503) 378-4209

**Website:** [www.oregon.gov/DCBS/SBO/index.shtml](http://www.oregon.gov/DCBS/SBO/index.shtml)

**Profile:** provides information and assistance to small businesses regarding workers' compensation insurance and refers them to the most likely carriers. (Obtaining worker's compensation insurance is frequently difficult for small businesses.)

**Target:** startups to established businesses

**Industries:** all

**Services offered:** one-on-one counseling

**Areas of focus:** problem solving (related to insurance issues), leadership

**Region served:** State of Oregon

**Program contact:** no central contact

**Strategic partners/alliances:** Oregon Dept. of Consumer and Business Services

**Candidate eligibility requirements:** operate a business in Oregon

**Cost:** varies -- call for more information

**To obtain services:** call the office of the Ombudsman

**Other notes:**

### **Worksystems, Inc.**

111 SW 5th Avenue, Suite 1150 • Portland, OR 97204 • (503) 478-7300

**Website:** [www.worksystems.org](http://www.worksystems.org)

**Profile:** **Worksystems, Inc.** is a private not-for-profit corporation that funds, plans, organizes and brokers multiple organizations to create an efficient system for educating and training workers in the City of Portland, Multnomah and Washington counties.

**Target:** established and emerging high growth/high wage businesses

**Industries:** high growth/high demand industries

**Services offered:** resources for training, research & evaluation, workforce planning and development.

**Areas of focus:** Workforce development

**Region served:** City of Portland, Multnomah and Washington counties

**Program contact:** Andrew McGough, Executive Director

**Strategic partners/alliances:** WorkSource Portland Metro, Industry and Labor associations, local elected officials, education providers, and community-base organizations

**Candidate eligibility requirements:** own or operate a business in the service area

**Cost:** varies

**To obtain services:** call for information

**Other notes:**

### **WorkSource Portland Metro Centers**

Several locations, see website

**Website:** [www.worksourceportlandmetro.org](http://www.worksourceportlandmetro.org)

**Profile:** WorkSource Portland Metro is a local branch of the state agency called WorkSource. It consists of 10 offices across Multnomah and Washington counties. WorkSource assists in employee training and job placement for local businesses and job seekers.

**Target:** all businesses and job seekers

**Industries:** all

**Services offered:** employment/personnel services, career advancement planning

**Areas of focus:** employee training, job placement  
**Region served:** Multnomah and Washington counties  
**Program contact:** varies, see website  
**Strategic partners/alliances:** Worksystems, Inc., community colleges, business associations  
**Candidate eligibility requirements:** none  
**Cost:** none  
**To obtain services:** contact the local WorkSource office (see website for locations)  
**Other notes:**

### **Community Solutions for Clackamas County**

112 11th Street • Oregon City, OR 97045 • (503) 655-8840

**Website:** [www.co.clackamas.or.us/csccl](http://www.co.clackamas.or.us/csccl)

**Profile:** formerly known as Employment, Training & Business Services, the CSCC focuses on effective solutions in workforce development and business productivity, workplace and community conflict resolution, and other community issues.

**Target:** startup to established businesses

**Industries:** all

**Services offered:** employment/personnel, training classes, mediation (business/community, employer/employee)

**Areas of focus:** employment practices, employee training, workforce development

**Region served:** Clackamas County

**Program contact:** Bruce Mack, Business Services Coordinator

**Strategic partners/alliances:**

**Candidate eligibility requirements:** none

**Cost:** none

**To obtain services:** contact Bruce Mack at 503-502-2346 or email at [brucem@co.clackamas.or.us](mailto:brucem@co.clackamas.or.us)

**Other notes:**

### **Enterprise for Employment and Education**

250 Church Street SE, Suite 101 • Salem, OR 97301 • (503) 581-1002

**Website:** [www.workforce-solutions.net](http://www.workforce-solutions.net)

**Profile:** works with businesses, education and training organizations, county and state governments, foundations and non-profits to identify and address the current and future workforce needs

**Target:** all established businesses and non-profits

**Industries:** all

**Services offered:** workforce/employee development assistance (grants/funding for workforce training projects to help retain, retrain, promote and/or expand the workforce at local companies)

**Area of focus:** employee training, workforce development

**Region served:** Marion, Polk and Yamhill counties

**Program contact:** Karen Litvin at (503) 581-4272

**Strategic partners/alliances:** Chemeketa Community College, Oregon Gateway for Business and Education

**Candidate eligibility requirements:** projects are expected to range from \$20,000-\$49,000. See website for more details about applicant requirements

**Cost:** none

**To obtain services:** contact Karen Litvin for a grant application.

**Other notes:**

### **Oregon Gateway for Business and Education**

Chemeketa Community College Building 4 Room 272

4000 Lancaster Drive NE • Salem, OR 97309 • (503) 315-4590

**Website:** [www.trainingmatrix.com/oregongateway/](http://www.trainingmatrix.com/oregongateway/)

**Profile:** website that serves as a clearinghouse for information regarding technical and business-related training, online courses and assessments focused on technology and manufacturing.

**Target:** all established businesses

**Industries:** all

**Services offered:** online databases (local training opportunities)  
**Area of focus:** employee training, operations issues, manufacturing  
**Region served:** Marion, Polk and Yamhill counties  
**Program contact:** Fran Billingsley  
**Strategic partners/alliances:** Enterprise for Employment and Education, Strategic Economic Development Corporation (SEDCOR), Oregon Manufacturing Extension Partnership (OMEP) and Chemeketa Community College  
**Candidate eligibility requirements:** none  
**Cost:** none  
**To obtain services:** see website for class information and contact information  
**Other notes:**

### **Workforce Investment Council of Clackamas County**

19600 S. Molalla Avenue - M-112 • Oregon City, OR 97045 • (503) 657-6958 ext. 5271

**Website:** [www.wicco.org](http://www.wicco.org)

**Profile:** the Workforce Investment Council of Clackamas County (WICCO) is a nonprofit organization whose sole purpose is to serve as an advocate for businesses in workforce development within Clackamas County and the State of Oregon. It oversees a One-Stop workforce system giving the businesses and workforce easy access to training and support services.

**Target:** business support organizations

**Industries:** all

**Services offered:** no direct services to small businesses

**Area of focus:** workforce development

**Region served:** Clackamas County

**Program contact:** Terri Houde, Executive Director, 503-657-6958 ext. 5271, or Leslie Palmer, (503) 657-6958 ext. 5286

**Strategic partners/alliances:** The Business Edge – Clackamas Community College, WorkSource Oregon

**Candidate eligibility requirements:** operate in Clackamas County

**Cost:** none

**To obtain services:** call the office

**Other notes:**

### **Business Edge – Clackamas Community College**

19600 S. Molalla Avenue • Oregon City, OR 97045-7988 • (503) 650-6642

**Website:** <http://depts.clackamas.edu/edge/>

**Profile:** provides a single point of contact for employers to obtain assistance in hiring, training and retaining their workforce.

**Target:** all businesses and job seekers

**Industries:** all

**Services offered:** employment/personnel services, referrals, workforce/employee development services

**Area of focus:** employment practices, employee training, workforce development

**Region served:** Clackamas County

**Program contact:** Ray Hoyt, (503) 657-6958 x3523, [rayh@clackamas.edu](mailto:rayh@clackamas.edu)

**Strategic partners/alliances:** Oregon Employment Department, Clackamas Community College, Express Personnel Services, Customized Training and Development Services, DePaul Industries, Cooperative Work Experience, Small Business Development Center, Workforce Investment Council of Clackamas County (WICCO)

**Candidate eligibility requirements:** none

**Cost:** in-house training may require payment

**To obtain services:** call or email [corkyf@clackamas.edu](mailto:corkyf@clackamas.edu)

**Other notes:**

### **Work Source Oregon – Clackamas County One Stop Resource Center**

PO Box 2170 • Oregon City, OR 97045 • (971) 673-6419

**Website:** <http://depts.clackamas.edu/worksource/>

**Profile:** helps employers with their recruitment needs, and helps job seekers find work opportunities. The center partners with Clackamas Community College through the Business Edge program and the Workforce Investment Council of Clackamas County. They offer workshops to job seekers, and coordinate workshops for employers with Clackamas Community College.

**Target:** all businesses and job seekers

**Industries:** all

**Services offered:** employment/personnel services, referrals, workshops/seminary, workforce/employee development services, demographics/workforce/economic data

**Area of focus:** workforce development

**Region served:** Clackamas County

**Program contact:** Cathie Moravec, Office Manager, (971) 673-6412, [cathie.n.moravec@state.or.us](mailto:cathie.n.moravec@state.or.us)

**Strategic partners/alliances:** Workforce Investment Council of Clackamas County (WICCO), Clackamas Community College – Business Edge, Clackamas County Business and Economic Development, Oregon Dept. of Human Services, Vocational Rehabilitation, DESI (agent for Job Corps), Title 5, veterans organizations

**Candidate eligibility requirements:** none

**Cost:** none

**To obtain services:** call the office, (971) 673-6419

**Other notes:**

### **Hire Oregon Veterans Program (HOV)**

112 11th Street • Oregon City, OR 97045 • (503) 655-8840, Toll-Free in Oregon: 1 (877) VET-HIRE

**Website:** [www.hirevetsfirst.gov](http://www.hirevetsfirst.gov)

**Profile:** provides employment, transition, and grant assistance to veterans; matches employers and employment opportunities with veterans.

**Target:** all businesses and veterans

**Industries:** all

**Services offered:** referrals, employment/personnel services, workforce/employee development services

**Area of focus:** workforce development

**Region served:** State of Oregon

**Program contact:** Maureen Thompson, Director, (503) 655-8842

**Strategic partners/alliances:** WorkSource Oregon – all career centers, veterans programs

**Candidate eligibility requirements:** veterans and employers who are residents of Oregon

**Cost:** none

**To obtain services:** call the office, (503) 655-8840

**Other notes:**

### **Southwest Washington Workforce Development Council**

805 Broadway St. Suite 412 • Vancouver, WA 98660 • (360) 567-1070

**Website:** [www.swwdc.org](http://www.swwdc.org)

**Profile:** provides leadership and resources to increase economic development with a trained and productive workforce

**Target:** established businesses, high growth potential, revenue over \$1 million

**Industries:** all

**Services offered:** referrals (service connecting businesses and displaced employees to appropriate employee recruitment and training agencies)

**Area of focus:** employee training, employment practices, workforce development

**Region served:** Clark, Cowlitz, and Wahkiakum Counties

**Program contact:** call for more information

**Strategic partners/alliances:** WorkSource Washington, Columbia River Economic Development Council

**Candidate eligibility requirements:** own or operate a business in service area

**Cost:** varies based on services

**To obtain services:** call for more information

**Other notes:**

## INTERNATIONAL TRADE

### **The Oregon Economic & Community Development Department (OECD) International Section**

121 W Salmon, Suite 205 • Portland, OR 97204 • (503) 229-5625

**Website:** none

**Profile:** international trade team helps identify prospects for Oregon products in key international markets and helps Oregon companies capitalize on these opportunities. Also works closely with small- to medium-size, non-agricultural Oregon companies who are ready to enter into the international marketplace.

**Target:** traded sector companies and industry clusters

**Industries:** all

**Services offered:** export assistance

**Area of focus:** international trade

**Region served:** Portland Metro area

**Program contact:** Business Development, (503) 681-6430; Business Finance, (503) 986-0172

**Strategic partners/alliances:** Portland Development Commission, Open Technology Business Center (OTBC), Oregon Clusters, OMEP, Oregon Government Contract Assistance Program, Small Business Advisory Council (PDC), Oregon Prospector, Oregon Microenterprise Network, Multnomah/Washington Regional Investment Board

**Candidate eligibility requirements:** call for information

**Cost:** none

**To obtain services:** call for information

**Other notes:**

### **U.S. Export Assistance Center (Portland office)**

One World Trade Center -121 SW Salmon Street, Suite 242 • Portland, OR 97204 • (503) 326-5156

**Website:** [www.buyusa.gov/oregon/](http://www.buyusa.gov/oregon/)

**Profile:** federal government agency dedicated to helping small-to-medium sized Oregon and Southwest Washington companies develop international markets. Provides export financing and SBA export loan information.

**Target:** startup and established businesses

**Industries:** all

**Services offered:** one-on-one counseling, workshops/seminars, market research, export assistance, loans/financing

**Area of focus:** international trade, regulations/compliance, loans/financing

**Region served:** Oregon and Southwest Washington

**Program contact:** Scott Goddin, USEAC Director

**Strategic partners/alliances:** International Trade Administration, US Commercial Service

**Candidate eligibility requirements:** varies – contact the office for more details

**Cost:** none

**To obtain services:** call the local office

**Other notes:** online library of links to export-related sites of interest to Oregon businesses at [http://www.sba.gov/localresources/district/or/or\\_itresources.html](http://www.sba.gov/localresources/district/or/or_itresources.html)

## OFFICE SPACE

### **CubeSpace: Flexible Workspace for Small Business (Commercial business)**

622 SE Grand Ave. • Portland, OR 97214 • (503) 206-3500

**Website:** [www.cubespacepdx.com](http://www.cubespacepdx.com)

**Profile:** provides work stations, meeting rooms and big office amenities to people who would otherwise be working from their homes, coffee shops, or wherever they can set up their laptops or use their cell phones. Services are available on a monthly membership basis, or at hourly or daily rates.

**Target:** startups, established businesses (typically one to three employees)

**Industries:** those requiring office space only  
**Services offered:** office space  
**Areas of focus:** administration (office space)  
**Region served:** Portland metro area  
**Program contact:** none provided  
**Strategic partners/alliances:** Portland Business Alliance  
**Candidate eligibility requirements:** none  
**Cost:** cubicle and conference room space available hourly, daily and monthly  
**To obtain services:** call or email CubeSpace  
**Other notes:**

## **PUBLIC SUPPORT PROGRAMS RELEVANT TO SMALL BUSINESS NEEDS**

### **Centro Cultural of Washington County**

1174/1110 N. Adair St. • Cornelius, OR 97113 • (503) 359-0446

**Website:** [www.centrocultural.org](http://www.centrocultural.org)

**Profile:** provides education programs such as English as a Second Language, Spanish literacy, computer technology, job and leadership training to the Latino community in Washington County.

**Target:** all Latinos – business owners and private individuals

**Industries:** all

**Services offered:** workshops/seminars, training classes, referrals, one-on-one counseling (NOT specifically related to businesses or business development)

**Areas of focus:** employee training, workforce development, leadership

**Region served:** Western Washington County

**Program contact:** Sabino Sardineta

**Strategic partners/alliances:**

**Candidate eligibility requirements:** Latino residents of Washington County

**Cost:** varies based on program/services

**To obtain services:** call office for more information

**Other notes:**

### **Energy Trust of Oregon**

851 SW Sixth Avenue, Suite 1200 • Portland, OR 97204 • (503) 493-8888

**Website:** [www.energytrust.org](http://www.energytrust.org)

**Profile:** public-purpose organization that offers cash incentives and technical support to businesses installing energy efficient measures in established commercial, institutional and agricultural facilities.

**Target:** all startup and established businesses

**Industries:** all

**Services offered:** referrals, loans/financing (financial incentives for energy efficient building/remodeling)

**Area of focus:** energy efficiency

**Region served:** State of Oregon

**Program contact:** call for appropriate contact

**Strategic partners/alliances:** SBA, City of Portland Office of Sustainable Development

**Candidate eligibility requirements:** Project must be served by Portland General Electric, Pacific Power, NW Natural or Cascade Natural Gas in Oregon

**Cost:** none

**To obtain services:** Contact 1-877-510-6800 for application information or [buildings@energytrust.org](mailto:buildings@energytrust.org).

**Other notes:**

### **Child Care Development Services**

123 E Powell, Ste 300 • Gresham, OR 97030 • (503)253.5000

**Website:** [www.metroccrr.org](http://www.metroccrr.org)

**Profile:** online child care referral system that guides users to the providers that best meet their needs. Displays information about each child care program that offers a match with user needs.

**Target:** all businesses  
**Industries:** all (additional services available for child care providers)  
**Services offered:** online databases, workshops/seminars, referrals, training classes (for daycare providers), loans/financing (for daycare providers)  
**Area of focus:** child care and elder care for business owners, regulations/compliance and workplace health/safety (for daycare/elder care providers)  
**Region served:** Multnomah, Clackamas and Washington counties  
**Program contact:** Carolyn Morrison, CEO  
**Strategic partners/alliances:** SBA  
**Candidate eligibility requirements:** must attend one meeting prior to applying for membership  
**Cost:** no cost for online referral service  
**To obtain services:** see website  
**Other notes:**

### **City of Portland Office of Sustainable Development**

721 NW 9th Avenue, Ste 350 • Portland, Oregon 97209 • (503) 823-7222

**Website:** [www.portlandonline.com/osd/](http://www.portlandonline.com/osd/)

**Profile:** provides leadership and supports practical solutions to improve the environmental, social and economic health of Portland by delivering programs that integrate energy efficiency, renewable resources, waste reduction and recycling, global warming, green building and sustainable food systems.

**Target:** all businesses

**Industries:** all

**Services offered:** referrals, one-on-one counseling

**Area of focus:** energy efficiency, sustainable business practices (green building, recycling, sustainable food, energy)

**Region served:** State of Oregon

**Program contact:** Susan Anderson, Director

**Strategic partners/alliances:** Portland Development Commission, Bureau of Development Services, Portland Parks and Recreation, Energy Trust of Oregon, Portland Water Bureau

**Candidate eligibility requirements:** operate a business in the Portland Metro area

**Cost:** none

**To obtain services:** see website for various program details and contact information

**Other notes:**

### **Pacific Power – Oregon Energy Efficiency**

825 NE Multnomah St. • Portland, OR 97232 • 1(866) 870-3419 (Business Solutions)

**Website:** [www.pacificpower.net/Navigation/Navigation914.html](http://www.pacificpower.net/Navigation/Navigation914.html)

**Profile:** Pacific Power is a division of the utility company PacificCorp. Offers energy efficiency expertise and financial incentives to commercial, industrial and irrigation customers in Oregon

**Target:** all businesses

**Industries:** all

**Services offered:** training classes, financial incentives (energy efficient building/remodeling)

**Area of focus:** energy efficiency, sustainable business practices

**Region served:** Pacific Power service area in Oregon

**Program contact:** call 1(866) 870-3419 or email [businesssolutions@pacificpower.net](mailto:businesssolutions@pacificpower.net)

**Strategic partners/alliances:** Energy Trust of Oregon

**Candidate eligibility requirements:** customer of Pacific Power

**Cost:** none

**To obtain services:** visit website

**Other notes:**

## UNIVERSITY PROGRAMS (OFFERED ONLY TO UNDERGRADUATE STUDENTS)

### University of Portland Center for Entrepreneurship

5000 N. Willamette Boulevard / Buckley Center 216 • Portland, OR 97203 • (503) 943-7769

**Website:** [www.up.edu/cfe/](http://www.up.edu/cfe/)

**Profile:** offers a minor in entrepreneurship to undergraduates; strong focus on social entrepreneurship

**Target:** undergraduate students at University of Portland

**Industries:** not applicable

**Services offered:** training classes, referrals, mentoring, networking opportunities, one-on-one counseling

**Areas of focus:** concept feasibility, business planning, product development, marketing/sales, loans/financing, sustainable business practices, nonprofit development

**Region served:** NA – all students of University of Portland

**Program contact:** Dr. Jon Down, Executive Director

**Strategic partners/alliances:** Oregon Entrepreneurs Network

**Candidate eligibility requirements:** enrolled as an undergrad at U of P and accepted into the Entrepreneurship program

**Cost:** university tuition

**To obtain services:** register for classes at Univ. of Portland

**Other notes:** Both the Dean and Executive Director of this program are new this year. The Executive Director, Dr. Jon Down joined U of P in the fall after running the Austin Entrepreneurship program at OSU for several years. They appear interested in partnership opportunities and may be a possible resource for the Economic Gardening program.

### Oregon State University Austin Entrepreneurship Program

Oregon State University, Weatherford Residential College • Corvallis, OR 97331 • (541) 713-8042

**Website:** [www.bus.oregonstate.edu/programs/austin\\_entrep.htm](http://www.bus.oregonstate.edu/programs/austin_entrep.htm)

**Profile:** offers OSU students courses in entrepreneurship, hands-on experience, and the opportunity to explore business ideas

**Target:** OSU undergraduates with businesses in concept phase, startup or established business

**Industries:** all

**Services offered:** training classes, one-on-one counseling, mentoring

**Areas of focus:** concept feasibility, business planning, business basics, marketing/sales, venture capital/funding

**Region served:** Oregon

**Program contact:** Christopher Klemm, Director

**Strategic partners/alliances:**

**Candidate eligibility requirements:** must be enrolled as an undergraduate at OSU

**Cost:** university tuition

**To obtain services:** must be a student at OSU

**Other notes:**

## BUSINESS DEVELOPMENT ASSOCIATIONS THAT PROVIDE NO DIRECT SERVICES TO BUSINESSES

### Green Light Greater Portland

No address or phone available – email [info@greenlightgreaterportland.com](mailto:info@greenlightgreaterportland.com) for more information

**Website:** [www.greenlightgreaterportland.com](http://www.greenlightgreaterportland.com)

**Profile:** regional economic development program made up of a private consortium of business leaders dedicated to the region's sustained economic vitality.

**Target:** businesses currently outside the Portland metro area: established businesses, high growth potential, revenue over \$1 million, growing/expanding

**Industries:** renewable energy, green-building technology, recycling technology, environmental practice sectors

**Services offered:** no direct services to businesses

**Areas of focus:** business attraction/recruitment, sustainable business practices, energy efficiency

**Region served:** Clackamas, Multnomah, Washington counties in Oregon and Clark County, WA  
**Program contact:** Tim Priest, CEO  
**Strategic partners/alliances:**  
**Candidate eligibility requirements:** national and international businesses considering a move to the Portland area  
**Cost:** not applicable  
**To obtain services:** not applicable  
**Other notes:**

### **Oregon Economic Development Association (OEDA)**

P.O. Box 325 • Salem, OR 97308 • (541) 523-0400

**Website:** [www.oeda.biz](http://www.oeda.biz)

**Profile:** statewide non-profit organization working to support economic development professionals who are on Oregon's front line in diversifying and expanding Oregon's economy.

**Target:** Cities, counties, port districts, utilities, businesses and other organizations that seek to improve Oregon's economy

**Industries:** all

**Services offered:** no direct services to businesses

**Areas of focus:** networking, marketing/sales, training for economic developers

**Region served:** State of Oregon

**Program contact:**

**Strategic partners/alliances:**

**Candidate eligibility requirements:** not applicable

**Cost:** \$500 membership fee

**To obtain services:** not applicable

**Other notes:**

### **Small Business Advisory Council (Portland Development Commission)**

222 NW 5th Avenue • Portland, OR 97209 • 503-823-0271

**Website:** [www.pdc.us/sbac](http://www.pdc.us/sbac)

**Profile:** public/private partnership comprising small business owners and representatives of public agencies at the state, federal and local level.

**Target:** small business advocacy group focused on City of Portland government

**Industries:** all

**Services offered:** no direct services are offered to individual members.

**Areas of focus:** workforce development, loans/financing (local fees/taxes, access to capital)

**Region served:** Portland Metro area

**Program contact:** Jennifer Nolfi, Small Business Advocate at [SBACInfo@pdc.us](mailto:SBACInfo@pdc.us) or 503-823-0271

**Strategic partners/alliances:** Portland Development Commission, OECDD, SBA, SBDC, Alliance of Portland Neighborhood Business Associations, East Portland Chamber, Hispanic Chamber, Portland Business Alliance, Software Association of Oregon

**Candidate eligibility requirements:** members must be able to attend monthly meetings and serve on a committee. The committee selects members based on their need for representation of certain industries or geographic areas of Portland.

**Cost:** not applicable

**To obtain services:** not applicable

**Other notes:**

### **Strategic Economic Development Corporation (SEDCOR)**

745 Commercial St. NE • Salem, OR 97301 • (503) 588-6225

**Website:** [www.sedcor.com](http://www.sedcor.com)

**Profile:** lead economic development agency for Marion and Polk Counties with a mission to enhance and diversify the economy of the Mid-Willamette Valley.

**Target:** all established businesses

**Industries:** all

**Services offered:** website offers links to state and local demographics and community info. No direct services offered to businesses

**Area of focus:** advocacy

**Region served:** Marion and Polk counties

**Program contact:** Ray Burstedt, President

**Strategic partners/alliances:** Oregon Gateway for Business and Education

**Candidate eligibility requirements:** not applicable

**To obtain services:** not applicable

### **Westside Economic Alliance**

10220 SW Nimbus Avenue Suite K-12 • Portland, OR 97223 • (503) 968-3100

**Website:** [www.westside-alliance.org](http://www.westside-alliance.org)

**Profile:** non-profit, member-based organization that advocates for a healthy economic environment on the Westside of the Portland metropolitan region. It offers a common voice on local, regional and state issues, and operates as a problem solver for the Westside business community.

**Target:** primarily established businesses

**Industries:** all

**Services offered:** no direct services to businesses

**Areas of focus:** public policy (and its effect on local business and development)

**Region served:** Washington County and western Clackamas County, and the cities of Beaverton, Cornelius, Durham, Forest Grove, Hillsboro, Sherwood, Tigard, Tualatin and Wilsonville.

**Program contact:** Jonathan Schlueter, Executive Director

**Strategic partners/alliances:**

**Candidate eligibility requirements:** business must be located in Westside area

**Cost:** \$420-\$8000 for membership, based on # of employees and type of business

**To obtain services:** apply for membership at website or call office

**Other notes:**

### **Clackamas County Business Alliance**

148 'B' Avenue, Suite 100 • Lake Oswego, Oregon 97034 • (503) 607-0679

**Website:** [www.ccba.biz/](http://www.ccba.biz/)

**Profile:** provides leadership by identifying opportunities and solving problems in the areas of workforce development, transportation and infrastructure, economic development, and land use.

**Target:** all businesses and government entities located in Clackamas County

**Industries:** all

**Services offered:** no direct services to businesses

**Areas of focus:** workforce development, transportation, land use planning, business attraction/recruitment, business retention/expansion

**Region served:** Clackamas County

**Program contact:** Burton Weast, Executive Director

**Strategic partners/alliances:** Otak, Clackamas County Business and Economic Development, Jordan Schrader Ramis PC, Marks Metals Technology

**Candidate eligibility requirements:** all businesses and government entities located in Clackamas County

**Cost:** \$500-\$5000 based on # of employees and sponsorship level

**To obtain services:** call the office or email [info@ccba.biz](mailto:info@ccba.biz)

**Other notes:**

### **East Metro Economic Alliance**

PO Box 422 • Gresham, OR 97030 • (971) 506-1493

**Website:** [www.eastmetro-alliance.org](http://www.eastmetro-alliance.org)

**Profile:** non-profit organization comprising approximately forty area businesses, chambers of commerce, and public agencies working together to promote growth and industry in the East Metro region

**Target:** all businesses

**Industries:** all

**Services offered:** no direct services to businesses

**Areas of focus:** advocacy, public policy

**Region served:** East Portland, Fairview, Gresham, Troutdale, and Wood Village

**Program contact:** Travis Stovall, Executive Director

**Strategic partners/alliances:**

**Candidate eligibility requirements:** must operate a business in service area to become a member

**Cost:** \$300-\$1000 based on # of employees

**To obtain services:** not applicable

**Other notes:**

### **Oregon Science and Technology Partnership**

PO Box 107 • Gresham, OR • (503) 353-4365

**Website:** [www.ostpartnership.org](http://www.ostpartnership.org)

**Profile:** private sector organization stimulating development of traded sector companies in core clusters and expediting private sector access to innovative technology. Focused on knowledge-based jobs in science, technology and manufacturing. Use knowledge to break down barriers through hosting a major conference, round table discussions, or incubating an industry association.

**Target:** concept phase to established businesses, cluster supporters and economic development professionals

**Industries:** Technology or a fit with Oregon's cluster technologies (Aerospace/Aviation, Biomedical Devices (non-lab), Cyber Security, Defense, Display Technologies, Nano-technology, Open Technology, Semiconductors, Software, Telecommunications)

**Services offered:** no direct services to businesses (economic development focus)

**Areas of focus:** high-tech development, industry clusters

**Region served:** State of Oregon

**Program contact:** Dr. Hiroshi Morihara

**Strategic partners/alliances:** Clackamas County Business and Economic Development

**Candidate eligibility requirements:** not applicable

**Cost:** none

**To obtain services:** not applicable

**Other notes:** Charlie Allcock is on this board.

### **Alliance of Portland Neighborhood Business Associations**

[info@apnba.com](mailto:info@apnba.com) • (503) 234-7642

**Website:** [www.apnba.com](http://www.apnba.com)

**Profile:** alliance of the 30+ business district associations in Portland that provides a unified communications network for small businesses in the downtown Portland area

**Target:** established businesses, growing businesses

**Industries:** merchants, property owners, and employees in the commercial districts surrounding downtown Portland

**Services offered:** workshops/seminars

**Areas of focus:** networking (providing a centralized communication system for neighborhood business associations)

**Region served:** Portland Metro area

**Program contact:** Jean Baker, President

**Strategic partners/alliances:** 30+ business district associations (BDAs) in Portland, Small Business Advisory Council (PDC)

**Candidate eligibility requirements:** must be a member of one of the member neighborhood business associations

**Cost:** price varies for workshops

**To obtain services:** contact your local neighborhood association or see APNBA website

**Other notes:**

### **Manufacturing 21 Coalition**

1100 SW Sixth Avenue, Suite 1425 • Portland, OR 97204 • (503) 802-4101

**Website:** [www.manufacturing21.com](http://www.manufacturing21.com)

**Profile:** private-public partnership created to support and advocate for the manufacturing economy within local communities, city and state government

**Target:** all manufacturing businesses

**Industries:** manufacturing

**Services offered:** no direct services to businesses

**Areas of focus:** advocacy, manufacturing, employee training (job and career training at college level), workforce development, high-tech development

**Region served:** State of Oregon, State of Washington

**Program contact:** Norm Eder, Executive Director

**Strategic partners/alliances:** see website for list of public and private sponsors/members

**Candidate eligibility requirements:** not applicable

**To obtain services:** not applicable

**Other notes:**

### **Identity Clark County**

703 Broadway Street, Suite 610 • Vancouver, WA 98660 • (360) 695-4116

**Website:** [www.identityclarkcounty.org](http://www.identityclarkcounty.org)

**Profile:** private, non-profit corporation with a focus on the economic health of the region. Politically connected organization with resources that enable it to be strategic, to leverage, to create and facilitate partnerships, and to influence those issues that make a significant difference in the development and economy of the region.

**Target:** not applicable

**Industries:** all

**Services offered:** no direct services to businesses

**Area of focus:** advocacy, public policy (facilitation of business and community development among area decision makers)

**Region served:** Clark County

**Program contact:** Ginger Metcalf, Kathy Davis

**Strategic partners/alliances:** Columbia River Economic Development Council (CREDC)

**Candidate eligibility requirements:** not applicable

**Cost:** not applicable

**To obtain services:** not applicable

**Other notes:**

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### **Categories on Resource List:**

Services (i.e., specific services the organization offers to its clients):

Administrative/office services

Business resource library

Career development planning

Certification assistance

Demographics/workforce/economic data

Discounted office facilities

Employment/personnel services

GIS Mapping

Government contracts/certification assistance

Export assistance

Financial incentives

Lab facilities

Legal assistance

Loans/Financing

Market research

Marketing assistance

Mediation

Mentoring

Networking opportunities

No direct services to small businesses  
One-on-one counseling  
Online courses  
Online database  
Peer-to-peer counseling  
Referrals  
Regulatory assistance  
Research/competitive intelligence  
Site selection assistance  
Storefront improvement  
Training classes  
Transportation planning/logistics  
Workforce/employee development services  
Workshops/seminars

Areas of Focus (i.e., why the organization exists):

Administration  
Advocacy  
Business basics  
Business planning  
Business attraction/recruitment  
Business retention/expansion  
Child care  
Computer skills/training  
Concept feasibility  
Employee training  
Employment practices  
Energy efficiency  
Finances  
Government contracts/procurement  
High-tech development  
Industry clusters  
International trade  
Job placement  
Land use planning  
Leadership  
Legal issues  
Licensing  
Loans/financing  
Manufacturing  
Marketing/sales  
Mediation  
Minority business issues  
Networking  
Nonprofit development  
Operations issues  
Problem solving  
Product development  
Public policy  
Regulations/compliance  
Sustainable business practices  
Trademark/patents  
Transportation  
Venture capital/funding  
Workforce development  
Workplace safety/health